

**IN THE UNITED STATES DISTRICT COURT
DISTRICT OF DELAWARE**

KENTUCKY SPEEDWAY, LLC	:	CASE NO:
	:	
Plaintiff,	:	1:06-mc-00203-KAJ
	:	
v.	:	
	:	
NATIONAL ASSOCIATION	:	
FOR STOCK CAR AUTO	:	
RACING, INC., ET AL.,	:	
	:	
Defendants.	:	

**APPENDIX – VOLUME 2 OF 2
TO BRIEF OF NON-PARTY DOVER MOTORSPORTS, INC.
(1) IN SUPPORT OF DOVER’S MOTION TO STRIKE AND
(2) IN OPPOSITION TO PLAINTIFF’S MOTION TO
COMPEL AGAINST THIRD PARTY DOVER MOTORSPORTS INC.**

<u>App. No.</u>	<u>Document</u>
73-148	Transcript of Oral Argument in the Kentucky Action Before Judge William O. Bertelsman on January 12, 2006.
149-167	Declaration of Klaus M. Belohoubek, Esquire.

UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF KENTUCKY
COVINGTON

KENTUCKY SPEEDWAY, LLC, : Docket No. CV 05-138
:
Plaintiff, : Covington, Kentucky
:
versus : January 12, 2006
:
:
1:30 p.m.
:
NATIONAL ASSOCIATION OF STOCK CAR :
AUTO RACING, INC., et al., :
:
Defendants. :

TRANSCRIPT OF ORAL ARGUMENT
BEFORE JUDGE WILLIAM O. BERTELSMAN,
UNITED STATES DISTRICT COURT JUDGE

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Proceedings recorded by mechanical stenography, transcribed via
computer-aided transcription.

1 (Proceedings commenced in chambers at 1:30 p.m.)

2 THE COURT: I hope everybody had good holidays.

3 MR. SINGER: Yes, thank you.

4 THE COURT: Okay. Do you want to give the court
5 reporter your appearances? Let's start with plaintiff.

6 MR. CHESLEY: Stanley Chesley for the plaintiff.

7 MR. SUSMAN: Steve Susman, plaintiff.

8 MR. NELSON: Justin Nelson for the plaintiff.

9 MS. STILZ: Fay Stilz for the plaintiff.

10 MR. GUILFOYLE: Mark Guilfoyle, plaintiff.

11 MR. CRAIG: Rob Craig for Defendant International
12 Speedway Corp.

13 MR. WADE: Guy Wade for International Speedway Corp.

14 MR. DONSON: Jack Donson for International Speedway
15 Corp.

16 MR. ACKER: Rodney Acker for International Speedway
17 Corp.

18 MR. SINGER: Stuart Singer for NASCAR.

19 THE COURT: All right. Everybody who's going to talk
20 got a seat? Okay.

21 All right. We're here on several motions, and I guess
22 the best way to do it is start with that group of motions that
23 goes to whether the amended complaint states a cause of action.
24 So who wants to be heard on that first?

25 MR. SINGER: Your Honor, I'm Stuart Singer on behalf of

1 NASCAR, and I'm prepared to argue on the standing issues --

2 THE COURT: Okay.

3 MR. SINGER: -- which we have briefed. There are two
4 distinct claims that plaintiff has asserted here for standing
5 purposes. They're set forth, we think, in paragraph 2 of the
6 amended complaint.

7 The first is a claim that the plaintiff, as a result of
8 alleged anticompetitive conduct, would have been the recipient of
9 a NASCAR NEXTEL Cup race sanction. And the second is a claim
10 that, based on some rules not very clearly identified but
11 referenced mainly with respect to point systems and rules
12 regarding testing cars, but for those rules, the Plaintiff
13 Kentucky Speedway would have been in position to and would have
14 competed as an independent against NASCAR.

15 We think both of those claims are deficient for lack of
16 antitrust injury and antitrust standing. If the Court will
17 permit me, I'd like to start with three general points.

18 THE COURT: Okay.

19 MR. SINGER: The first is that, as set forth in our
20 reply brief, the cases that we rely upon are cases that have
21 ruled upon 12(b) motions to dismiss. They have either been cases
22 where that motion has been granted or, in one case, where the
23 Sixth Circuit reversed the denial of a motion to dismiss. And
24 they've dealt with antitrust standing. So we think this is a
25 very appropriate juncture at a case to consider the issue of

1 whether the plaintiff's theory of the case is sufficient to go
2 forward.

3 THE COURT: I've got a number of questions here. I was
4 going to let you proceed a little further, but you've touched on
5 the first one. And that is, in an antitrust case, is a motion to
6 dismiss based on a different standard than in other cases?

7 MR. SINGER: We don't think the standard changes.

8 THE COURT: All right. Well, then the complaint should
9 be construed very liberally; and if, under any construction of
10 the complaint, there might be grounds for relief, the motion
11 should be denied.

12 MR. SINGER: We think the general rule applies, but we
13 think that the Court -- what the Courts have done, and the reason
14 you have a lot of cases that have dismissed antitrust complaints
15 for lack of antitrust injury, is that there has to be a theory of
16 antitrust injury set forth in the complaint. That's not a matter
17 of fact. That's a matter generally of applying the law. And
18 that is why cases in other courts have specifically dismissed
19 claims from disappointed applicants for sports franchises,
20 because that theory is deficient as a matter of antitrust law.

21 The second general point I would make would be that,
22 particularly in the Sixth Circuit, the issue of antitrust injury
23 and antitrust standing has been recognized as being very
24 fundamental.

25 THE COURT: That's true.

1 MR. SINGER: Sixth Circuit said, I believe, in the
2 Highpoint v. Hewlett-Packard case that this is at the very center
3 of antitrust law. It determines whether a particular case is
4 glued to the purpose of antitrust law. It's not a technicality.
5 And in several cases, the Sixth Circuit has expressed -- in fact,
6 recognized that this Circuit has been reasonably aggressive in
7 getting rid of cases for lack of antitrust injury, for the lack
8 of a claim of injury to competition, rather than an injury to a
9 competitor, and, critically, that the nature of the injury that
10 the plaintiff relies upon is as a result of what makes that
11 anticompetitive.

12 And that is -- and we'll go into this in more detail --
13 the essential flaw here: That you have an injury to a potential
14 competitor, but basically to a potential applicant for a
15 franchise, but not to competition, and that, to the extent they
16 allege things about competition in the market, when you get down
17 to what they're complaining about, it's their lack of a franchise
18 to participate in NASCAR's racing.

19 THE COURT: Well, this touches on my second question:
20 Is what the complaint alleges that the market is premium or
21 NEXTEL -- same thing apparently -- premium or NEXTEL races as one
22 market, and it says in the second market it is hosting those
23 races. Okay. Do you agree with that definition of the market,
24 or do you have some other market you'd like to suggest?

25 MR. SINGER: For purposes of this motion, we've

1 accepted that definition.

2 THE COURT: Okay.

3 MR. SINGER: If the case were to go forward, we would
4 quarrel with that definition.

5 THE COURT: Okay.

6 MR. SINGER: We think it's too narrow. But for these
7 purposes, particularly since we're on a motion to dismiss, that's
8 the type of thing we feel like we do accept.

9 THE COURT: Okay. He alleges further that NASCAR
10 engaged in a conspiracy at least with a codefendant, one other
11 coconspirator, and perhaps others, to achieve a monopoly in that
12 market.

13 MR. SINGER: It's a general allegation --

14 THE COURT: Or to attempt to monopolize that market.

15 MR. SINGER: They've made that general allegation.

16 THE COURT: And further, that they've engaged in
17 predatory activity to achieve the scheme of monopolization.

18 MR. SINGER: They have made a number of conclusiary
19 allegations with our activity. I think that the complaint is
20 strikingly deficient in linking that to the alleged lack of a
21 franchise in Kentucky to be part of the number of races that are
22 run under NEXTEL Cup Series; and that for purposes of this
23 hearing, we can accept all of that and the Court can accept all
24 those, I think, as one common territory.

25 May have been Areeda said you can, for purposes of

1 looking at antitrust standing, accept the defendant's conduct and
2 focus instead on the plaintiff's position. And that's what
3 really we've done here. And that's why you don't have to dispute
4 the allegations that plaintiff is making about NASCAR and ISC's
5 conduct to conclude that, nevertheless, this plaintiff lacks
6 standing when it comes in and asks for a -- to be credentialed as
7 a NASCAR-sanctioned race for the NEXTEL Cup Series, and then
8 separately, the issue that the activity that they have alleged
9 has prevented Kentucky Speedway from competing as an independent.

10 And, in fact, the -- all the cases -- and there's been
11 a lot of dispute in the briefs about the cases, but what's
12 remarkable about that, Your Honor, is that this is not a
13 situation where Kentucky Speedway has a set of cases going in
14 their direction and where NASCAR has a set of cases going in our
15 direction. Within this area of disappointed applicants are
16 sports franchises, as well as outside of sports, when people are
17 asking for credentials at a hospital, to become a member of a
18 trade association, those cases are all going our way, and
19 Kentucky Speedway is trying to draw distinctions and quibble with
20 them. And we think that that is ultimately unsuccessful.

21 And if I might address more specifically with respect
22 to the first of the two areas, where they say, We are entitled to
23 be a holder of a NEXTEL Cup sanction. They don't make clear
24 whether they're expecting this to be a new race that NASCAR has
25 to add to the schedule, whether it's to be taken away from some

1 unnamed place where a race exists now. They make the conclusion,
2 we would have gotten a race, and there's all this anticompetitive
3 activity.

4 Well, this is the type of claim that's been brought
5 time and time again in Federal Courts, invoking antitrust laws by
6 NFL applicants for an NFL team franchise --

7 THE COURT: How can all this be resolved on the
8 allegations in the complaint? Analyzing the market can be -- I'm
9 no antitrust expert by any means, but I've been reading up on it,
10 and here's one, one of the recent ones from the Sixth Circuit,
11 Spirit Airlines v. Northwest Airlines, 429 F.3d 190. In there,
12 they take an airport, and they don't say -- and two airlines
13 competing in an airport -- Detroit I think it was -- and they
14 don't say the market is the whole airport. They don't even say
15 the market is the whole terminal. They say the market is one
16 route between Detroit and Boston, and that in that one, while
17 Northwest might not have had a monopoly in the whole airport,
18 they have a monopoly on that one route. As I understand in the
19 complaint, they're saying you've got a monopoly on that one race.
20 They say more than that.

21 MR. SINGER: Well, I think the different is, in the
22 Spirit Airlines v. Northwest Airlines, you're dealing with
23 competitors.

24 THE COURT: That was my next question. Who's the
25 buyer, who's the seller, or are they competitors? Is NASCAR

1 buying use of the track, or is the track buying the races?

2 MR. SINGER: Well, I think it's a vertical relationship
3 between racetracks and NASCAR where it's a contractual
4 relationship where benefits are flowing in both directions.
5 There's certainly a sharing of television proceeds. There's a
6 sanction going from NASCAR to the track to hold the race.

7 But what they are not is competitors in the sense that
8 Northwest Airlines and Spirit Airlines is a case where it clearly
9 is antitrust standing in the spirit, in the sense, that Spirit
10 Airlines is a competitor of Northwest.

11 THE COURT: Well, they say they're a competitor of the
12 codefendant.

13 MR. SINGER: Well, they say that -- and I know
14 Mr. Atkins will have more to say about that, but they're
15 certainly not a competitor of NASCAR, and we don't think that
16 they're a competitor with respect to the claims they've raised
17 here of ISC because it's not like they're competing to get one of
18 ISC's tracks or anything like that. But certainly with respect
19 to NASCAR, Kentucky Speedway is not a competitor. A competitor
20 would be a rival sanctioning body. They're not a rival
21 sanctioning body that sanctions other races.

22 A competitor, they allege in their second claim, is
23 someone who would want to run an independent race. Well, there's
24 nothing -- and they have to admit this -- in the agreements that
25 they have with NASCAR, the Busch and the Craftsman Series

1 agreements, which prevents them from running an independent race
2 in competition with NASCAR. And they acknowledge that.

3 So what they are arguing instead is that they would
4 have competed but for some point rules and some rules that deal
5 with testing. And on that part of our argument, we say, first of
6 all, that they haven't shown that they have the preparedness to
7 compete as an independent race.

8 THE COURT: That's the complaint.

9 MR. SINGER: Well, the complaint in that regard has
10 a --

11 THE COURT: How are you going to show all that in the
12 complaint? I think they make a general allegation along those
13 lines.

14 MR. SINGER: They do. In paragraph 30 --

15 THE COURT: But that would be pretty detailed. They'd
16 be pleading a hundred pages of evidence, and then they'd be
17 hearing from me.

18 MR. SINGER: Well, on paragraph 30, they say absent the
19 various alleged anticompetitive action, Kentucky Speedway would
20 have competed by offering larger purses, et cetera.

21 Now, first of all, that part of the case is not a claim
22 which gives them a right to a NASCAR NEXTEL Cup franchise. That
23 is their second claim, which is that, but for those rules, they
24 would have been able to compete as an independent. So at a
25 minimum, the part of the case where they're seeking a NASCAR

1 NEXTEL Cup sanction should be dismissed.

2 On this other part, where they make this general
3 allegation, we think you could dismiss that as being
4 insufficient, but we think there's another alternative. And that
5 is why we have said that the Court could convert this to a motion
6 for summary judgment and have limited discovery with respect to
7 that specific issue, because that specific issue --

8 THE COURT: What specific issue?

9 MR. SINGER: That issue would be, has Kentucky Speedway
10 really taken the steps required by the cases to be in a position
11 to compete as an independent with NASCAR and have they been
12 prevented from doing so by these two rules which they've
13 identified? They have not made any allegation, Your Honor, that
14 they have tried to compete, that they've tried to run an
15 independent race. They have not made any allegation that they
16 tried to get NASCAR drivers but they've been unable to do so.
17 They haven't made any allegation that there are no other drivers
18 available who they can't get. No allegation about getting
19 financing that's been unavailable, or anything else that the case
20 law, which we've set forth in the briefs from various circuits,
21 have said is necessary before someone just comes in and says,
22 give us standing to say we were hurt, we would have competed, we
23 would have entered this market.

24 That is a discrete issue. That is an issue which the
25 Court, before opening this Court up to massive discovery, can

1 say, let the parties deal with that specific issue and let's see,
2 even if they don't allege it, if there's any proof that would
3 support that type of a claim. And that's essential for them to
4 go forward on that claim.

5 Going back, if I might, to the first claim about being
6 a holder of a NEXTEL Cup sanction, what does the plaintiff say
7 about the cases we've cited? And there's a voluminous amount of
8 case law on this, from the NFL to the National Hockey League, in
9 basketball, let alone areas outside of sports where people who
10 apply for this type of a sanction, this type of a franchise,
11 Court say that is not antitrust injury.

12 They say two things. The first thing they say is
13 that's different because those are leagues and NASCAR is not a
14 league; NASCAR is a single entity. None of the cases say that
15 that's important on the issue of antitrust injury. The cases
16 talk about the league in trying to figure out whether the,
17 per se, rule applies to concerted action or some rule of reason
18 because different teams in a league need to work together.
19 Nothing to do with the antitrust injury. And economically, it
20 wouldn't, because the same rationale applies here. They're
21 trying to get the benefits of a NASCAR sanction.

22 The complaint says there's too high ticket prices.
23 Well, who does that go to? That revenue goes, in part, to
24 NASCAR, but in large part to the sponsor of the race, people who
25 hold those sanctions.

1 They allege, generally, TV has to pay a lot more than
2 we think hypothetically should be the case. Well, who's the
3 beneficiary of higher broadcast contracts? That's not just
4 NASCAR; that's shared with the promoters.

5 They fall exactly within what these cases say when they
6 say these are people who are trying to get the benefits of the
7 very same antitrust, anticompetitive conduct that they're
8 attacking. And that is not what the antitrust laws are for, and
9 that's why they throw all these cases out of court, and generally
10 at an early stage.

11 The second point which is argued by the plaintiffs is,
12 they're not trying to join NASCAR; they're trying basically to
13 reform it. They're trying to attack the entire industry and
14 allege that the industry broadly is anticompetitive. Making that
15 type of allegation doesn't change things. And, in fact, in a
16 number of the cases -- and we point this out on page 6 of our
17 reply brief -- dealt with similar allegations.

18 There was Murray against the National Football League
19 in Eastern District of Pennsylvania where there, the issue was
20 someone had an option agreement to acquire the New England
21 Patriots and the league said, no, we're not going to let you do
22 that. And they said, well, this is a result of an
23 anticompetitive series of activities. And it says, "Although
24 plaintiffs often state that the competitive process has been
25 harmed by the adoption of certain NFL policies, they have failed

1 to link their failure to obtain an expansion franchise to NFL
2 policies and to the competitive process that assertedly exists
3 for the market for the sale of ownership interests in an NFL
4 franchise." And they say, "Try as plaintiffs might to
5 distinguish this case from Mid-South Grizzlies and a long line of
6 cases which stand for the proposition that an unsuccessful
7 applicant for a franchise has not suffered an antitrust injury,
8 we do not find the distinction compelling."

9 You have the Seattle Totems Hockey Club v. The National
10 Hockey League. This is a Ninth Circuit case. This dealt with
11 the issue of a franchise and denial of a National Hockey League
12 franchise.

13 THE COURT: Are those in your brief?

14 MR. SINGER: All these are in our brief.

15 THE COURT: Okay. I read them all, but focusing in on
16 a few, the Sixth Circuit ones.

17 MR. SINGER: And there's Sixth Circuit cases we have
18 cited, like Index Services.

19 THE COURT: We have two Sixth Circuit cases here within
20 the last month. I don't want to say that they're inconsistent so
21 let me ask you if you think they're inconsistent. And they could
22 be because the panels work on them and they go in and they
23 frequently don't see each other's work, and they come out about
24 the same time. These came out about the same time, one
25 November 9th, one November 2nd. But one is the one you cite,

1 Care Heating & Cooling, Judge Siler's case, and the other one is
2 Spirit Airlines that I was referring to.

3 You rely heavily in your brief on Judge -- on the one
4 that Judge Siler wrote, but does he not make an exception for
5 monopolies? He says, "The vertical distribution restraints are
6 to be tested under the rule of reason. Unlike many horizontal
7 agreements such as Group Boymans, price cartels and monopolies,
8 they're entirely void of redeeming competitive value.

9 Now, you're saying it's vertical. Some of the
10 allegations in the complaint sound like they're saying it's
11 horizontal. I'll ask them what they think, how they interpret
12 their own complaint in a second. But they specifically make an
13 exception for monopolies and boycotts. I don't know if there's a
14 boycott here, but they're certainly alleging a monopoly and an
15 attempt to monopolize.

16 MR. SINGER: First of all, Your Honor, the Northwest
17 Airlines case is not a case that dealt with antitrust standing.
18 It was a case that a summary --

19 THE COURT: It got as far as summary judgment, which
20 implied they had standing. If they denied the summary judgment,
21 they must have thought they had standing.

22 MR. SINGER: And we don't dispute that in a situation
23 where you have a competitor. You have two airlines. You have
24 Spirit Airlines suing Northwest Airlines. And the issue there, I
25 think, was on the merits of the antitrust theory pled.

1 The issue with respect to Care Heating is significant
2 because there, the Court did find there was a lack of antitrust
3 injury, and there you had a situation where there was an
4 allegation that the distributor had conspired with one of the --
5 with the manufacturer. So you had that element that would be --

6 THE COURT: Aren't they alleging that here? They're
7 alleging one racetrack conspired with NASCAR.

8 MR. SINGER: They are. And that is why we think Care
9 Heating was significant, because despite that allegation, the
10 result in Care Heating was to find there was no antitrust injury.

11 THE COURT: But it makes an exception for a monopoly.
12 And then under Spirit, they had the two airlines. I don't think
13 they allege -- these were just head to head.

14 MR. SINGER: They were head to head.

15 THE COURT: Trying to get control of this route. I
16 thought what was interesting with that case is they narrowed the
17 market down to one route or two routes.

18 MR. SINGER: It's interesting, the airline industry.

19 THE COURT: The Supreme Court case said championship
20 boxing matches are a market.

21 MR. SINGER: The market definitions issue will be
22 interesting.

23 THE COURT: My problem is, I don't know if we can put
24 it all in the complaint. You're not supposed to plead a lot of
25 evidence.

1 MR. SINGER: We don't think that, with respect to the
2 first part of their case, there's anything they could plead which
3 would get around the problem that what they're seeking is a
4 NEXTEL Cup sanction. And that means the theory of their case is,
5 we're entitled to be part of the group which is allegedly engaged
6 in anticompetitive conduct. We're entitled to get part of
7 NASCAR's profits.

8 THE COURT: You and I have discussed the theory of the
9 case. Maybe we ought to ask them about the theory of the case.
10 You've covered your position pretty well.

11 MR. SINGER: I think the rest is --

12 MR. DONSON: And I would like to speak on behalf of
13 International Speedway. We have separate grounds on the motion
14 to dismiss.

15 THE COURT: Okay. Let me hear you. I was going to
16 save the long arm until we got through with this.

17 MR. DONSON: No, no. Mr. Acker is going to address the
18 long arm, but I'm going to address the antitrust aspect of it.

19 THE COURT: You guys divide it up, but I had to do it
20 all. Go ahead.

21 MR. DONSON: Okay. And Your Honor, I have two broad
22 points I'm going to make. One is, I have an additional antitrust
23 injury argument that supplements Mr. Singer's argument and
24 supports dismissal of the claim with respect to the NEXTEL Cup.
25 And then going beyond the antitrust injury as to International

1 Speedway Corporation, our motion argues that the complaint fails
2 to state a claim against International Speedway. Regardless of
3 what happens on antitrust injury, regardless of what happens to
4 the claim against NASCAR, International Speedway should be
5 dismissed. So those are my two broad points.

6 THE COURT: Okay.

7 MR. DONSON: But I want to focus very closely on a line
8 of Sixth Circuit cases, six cases out of the Sixth Circuit that
9 established what's called the necessary predicate principle of
10 antitrust standing. And Your Honor, I submit these cases
11 absolutely require the dismissal of the claim with respect to the
12 NEXTEL Cup.

13 And cases -- we've cited them all, Axis, Hodges, Valley
14 Products, Watkins, CTUNIFY, and Care, a case you just referred
15 to. There are six cases that have granted dismissal of antitrust
16 claims in circumstances that I submit are identical to this case.

17 And let me start with a few principles that come out of
18 these cases. First of all, of these six cases, five of them are
19 12(b)(6) dismissals. So the Sixth Circuit has said that
20 antitrust injury is a threshold dispositive issue, and it can be
21 addressed on the complaint, particularly in these circumstances.

22 Secondly, this is a --

23 THE COURT: Yet other cases say you should be reluctant
24 to dismiss it on the complaint, depending on which way the Court
25 is inclined, I think.

1 MR. DONSON: But you have to focus on this particular
2 theory of dismissal. The Sixth Circuit had zero problem
3 dismissing cases on 12(b)(6) based upon this theory.

4 The second point is, this is uniquely a Sixth Circuit
5 line of cases. The Sixth Circuit created this necessary
6 predicate principle. One of the cases cited, Cardizem, that they
7 cite says that it's the Sixth Circuit's laws on the antitrust
8 injury principle. So this is a unique line of cases to the Sixth
9 Circuit. And what's being cited from other circuits has no
10 bearing on this point.

11 And there are several other points before we get to how
12 the doctrine applies. One addresses exactly what Your Honor has
13 been raising. Your Honor said, well, they've alleged a
14 conspiracy, they've alleged a monopoly, they've alleged markets,
15 they've alleged a boycott. Well, Your Honor, if you look at
16 these six cases, all of these cases assume an antitrust
17 violation. They assume anticompetitive effects. And
18 notwithstanding those assumptions -- and this is directly in
19 those opinions -- they say, we will assume for purposes of this
20 motion that this anticompetitive conduct occurred. Nonetheless,
21 12(b)(6) dismissal was granted because of the failure to allege
22 antitrust injury, the failure to satisfy the necessary predicate
23 test.

24 I want to make just a couple of other points on this
25 before I explain the application of it. One is, is that the

1 plaintiff absolutely must satisfy this necessary predicate
2 principle to go forward. The Axis case that we cite says that
3 the case cannot go forward unless there is antitrust standing.
4 The Valley Products case that we cite is one that Judge Nelson
5 wrote, and he said, "This principle involves no balancing. It is
6 not applied in selected cases. It is applied in all antitrust
7 cases."

8 Another principle that comes out of these cases is that
9 it applies to all of plaintiff's claims. The Axis case says it
10 applies to a Section 4 claim for damages. That's the provision
11 that gives standing for damages. It applies to a Section 16 case
12 for injunctive relief. The Valley case says it applies to a
13 Section 1 claim, the boycott, the conspiracy to restrain trade.
14 Valley also applies it to a Section 2 claim, the monopoly, the
15 conspiracy-to-monopolize claim. So these cases have complete
16 application on a Rule 12(b)(6) motion.

17 Now, let me explain what the principle is. And I'm
18 going to start with the Valley Products case that Judge Nelson
19 wrote the opinion on. And in this case, one of the defendants
20 was a franchisor of hotels. It was called Hospitality Franchise
21 System, HFS. They franchise the Ramada Inns, the Days Inns.

22 THE COURT: Have you got the citation handy?

23 MR. DONSON: Yeah. It's 128 F.3d 928, and it was
24 decided by Judge Nelson in 1997. And Your Honor, in this case,
25 the franchisor of these hotels -- the franchisees bought

1 trademarked logo amenities for the hotels. They bought soap,
2 they bought shampoo --

3 THE COURT: I think I heard that case.

4 MR. DONSON: -- with the hotel's logo on it. And there
5 had been six of these suppliers' logoed amenities for these
6 hotels. Well, the franchisor, HFS, entered into an agreement
7 with two of those suppliers that they would be the sole suppliers
8 to the franchised hotels; and one of the excluded suppliers sued,
9 claiming that they were being excluded from the market,
10 anticompetitive behavior, all the others were being excluded from
11 the market, and that they were unable to sell logoed amenities to
12 these franchised hotels.

13 And the Sixth Circuit dismissed on Rule 12(b)(6), and
14 the analysis is exactly this, on the necessary predicate
15 principle. The Sixth Circuit said that the injury to the logoed
16 amenities supplier, the excluded supplier, flowed directly -- and
17 those are the words of the Court, "flowed directly" -- from the
18 decision of the franchisor, HFS, not to continue the plaintiff as
19 a supplier of logoed amenities. And that was the necessary
20 predicate to the exclusion of plaintiff; that the agreement
21 between the --

22 THE COURT: I do recall that case now, but there was no
23 allegation of anybody getting a monopoly.

24 MR. DONSON: Oh, yes, there was, Your Honor.

25 THE COURT: I don't think. Or at least what you're

1 talking about, it wouldn't involve a monopoly. It would just
2 involve their decision not to --

3 MR. DONSON: Well, it involves expressly a Section 2
4 claim, and the monopoly is that these two suppliers jointly
5 controlled the sale of the amenities to these franchisees. All
6 other suppliers were excluded.

7 It clearly involves a claim of monopoly, but
8 furthermore -- and I want to go back to the point because this is
9 crystal clear in these cases -- the Court assumed a violation.
10 It assumed there was a conspiracy in restraint of trade. It
11 assumed there was a violation of Section 2, and they said that's
12 for later; first we have to see whether the plaintiff satisfies
13 the necessary predicate principle of antitrust injury. And Your
14 Honor, Valley Products is only one of six cases in the Sixth
15 Circuit --

16 THE COURT: Maybe we better figure out what exactly the
17 complaint alleges. All right. It alleges a conspiracy between
18 NASCAR and the other defendant, your client, to control this
19 NEXTEL race. And, as I read it, it says further -- and we'll
20 call on them to see if this is the right reading of it -- it says
21 further, if they can't get the NEXTEL race, they want to try to
22 get one of their own, but you guys have got all the drivers
23 locked up by this point system you've got. And that's all part
24 of an existing monopoly or an attempt to monopolize, and that it
25 constitutes predatory conduct.

1 MR. DONSON: Well, Your Honor, let's --

2 THE COURT: And the cases you're talking about don't
3 have any of that in it.

4 MR. DONSON: I disagree with you, respectfully.

5 THE COURT: Okay. That's your prerogative.

6 MR. DONSON: If you look at the cases, there's clear
7 allegations of an antitrust violation, and the assumption that
8 there was a violation and there were anticompetitive effects.
9 But let's look at some of these other six cases.

10 The Hodges case, which involved a shuttle service that
11 wanted to shuttle passengers from the Nashville Airport to
12 Opryland, and there was an allegation of a conspiracy among other
13 shuttle operators in the market and Opryland to monopolize the
14 market so that Opryland conducted all of the shuttle services.

15 So Hodges is a case where there is an allegation of a
16 conspiracy, where there is a claim of monopoly to monopolize
17 shuttle services to Opryland. The Court says, we'll assume all
18 that's so, but there was not antitrust injury because the
19 necessary predicate for the plaintiff's injury was the decision
20 of Opryland to deny the plaintiff access to Opryland. Plaintiff
21 could not bring its shuttles onto Opryland. That was the
22 necessary predicate, not the alleged conspiracy.

23 The same is absolutely true in this case. The
24 necessary predicate to plaintiff's injury, what plaintiff's
25 injury directly flows from, is NASCAR's decision not to license

1 or not to provide NEXTEL Cup races to plaintiff. The conspiracy
2 is secondary. The direct and immediate cause, the necessary
3 predicate to plaintiff's injury, is NASCAR's decision to not
4 grant NEXTEL Cup races to the plaintiff.

5 And I can go through the other cases, the Care case,
6 which you cited. That's a -- the Train American Standard Care
7 case that just was decided by the Sixth Circuit, that's a
8 conspiracy case. And the claim was, is that the manufacturer,
9 Train, conspired with a distributor to license only it and to not
10 license the plaintiff. Again, assuming a violation doesn't
11 matter. It was the decision not to license the plaintiff, not
12 the conspiracy, that was the necessary predicate. And you can go
13 through all of these cases.

14 In the CTUNIFY case we cited, they wanted to train
15 users of NEXTEL equipment. That's what it had been doing. It
16 claimed that there was an exclusive agreement, an unlawful
17 agreement, between Nortel and another trainer to lock up the
18 market, to exclude the plaintiff and to exclude everybody else.
19 And the Sixth Circuit said, case dismissed, Rule 12(b)(6);
20 there's no antitrust injury. The injury of plaintiff flows
21 directly from Nortel's decision not to license plaintiff to
22 train, just like this plaintiff's decision -- or injury flows
23 directly from NASCAR's decision not to grant it NEXTEL Cup races,
24 not from any conspiracy.

25 You know, I don't know that you want me to go through

1 the facts of more of these cases. I'm prepared to do so.

2 THE COURT: I'll go back and review them. If they were
3 in your brief, I read them, but I've been working on this a while
4 and it's been a couple weeks.

5 MR. DONSON: Well, all six of them, and five of them
6 are 12(b)(6).

7 THE COURT: Are they in your brief?

8 MR. DONSON: Yes, Your Honor.

9 THE COURT: I'll go back and read them again.

10 MR. DONSON: Yes, Your Honor, they are. Okay. So that
11 principle, Your Honor, we submit, requires dismissal of the claim
12 with respect to the NEXTEL Cup Series.

13 Now, Your Honor, I want to -- while I have the floor,
14 as I said, ISC, or International Speedway, has a little different
15 situation than NASCAR. Our motion says that regardless of
16 antitrust injury, regardless of whether this case goes forward
17 against NASCAR, that International Speedway should be dismissed.
18 And so I want to spend a few moments touching upon those points.

19 First of all, there are three claims against
20 International Speedway in the complaint. Count 1 alleges a
21 conspiracy to restrain trade. Count 2, in one of the paragraphs,
22 49, alleges that NASCAR and International Speedway conspired to
23 monopolize. And so I'm going to start with those two claims.

24 Obviously, a predicate, a requirement, an essential
25 element of those two claims, is a conspiracy between

1 International Speedway and NASCAR.

2 Now, Your Honor asked about what's the standard for
3 pleading in an antitrust case. And the plaintiffs brought to
4 Your Honor's attention by way of a supplemental filing the
5 Twombly decision out of the Second Circuit in November -- it was
6 in October of 2005. And I commend that decision to Your Honor.
7 It's approximately a 20-page decision discussing what needs to be
8 pled in an antitrust case. And frankly, it's a more thorough
9 discussion than you will ordinarily find. And what the Twombly
10 Court said is very, very instructive here. They said that the
11 normal rules of Rule 8 pleading applies.

12 So first of all, all of plaintiff's claim about a
13 lessened standard in antitrust cases and a reduced standard in
14 antitrust cases, that's out.

15 THE COURT: They didn't say it was reduced. They just
16 said it was the ordinary one; that you don't ordinarily dismiss
17 something on the complaint unless it's patently frivolous.

18 MR. DONSON: Okay. Well, I read their briefs
19 differently.

20 THE COURT: They said the ordinary rule applies. You'd
21 be reluctant, which is true anyway, you're reluctant to dismiss
22 the case on a complaint, although actually I did an antitrust
23 case in another context a couple weeks ago and dismissed it on
24 the complaint, but it's a lot simpler situation than this. But
25 go ahead.

1 MR. DONSON: Let me articulate what Twombly says with
2 regard to pleading a conspiracy.

3 THE COURT: Okay.

4 MR. DONSON: First of all, it says that you have to
5 plead a factual predicate. That's the holding of the case --

6 THE COURT: Okay.

7 MR. DONSON: -- in the opinion. A Section 1 plaintiff
8 must allege a conspiracy, together with the factual predicate for
9 that assertion.

10 THE COURT: Okay.

11 MR. DONSON: It goes on to say that a mere bare-bones
12 statement of a conspiracy, the legal conclusion isn't sufficient.
13 And then it goes on to say that if the conspiracy is implausible,
14 that's insufficient. So to have a factual predicate, it has to
15 be more than bare-bones, and it has to be plausible. The
16 plaintiff fails those tests in this case.

17 Your Honor, you can look at the complaint at length,
18 and it alleges no acts by International Speedway Corporation.
19 You read the complaint. NASCAR denied the NEXTEL Cup race.
20 NASCAR adopted the rules and practices that supposedly prevent
21 the creation of competing races. Not one word as to how ISC
22 participated in that, only the bare-bones legal conclusion that
23 there was a conspiracy by ISC to participate.

24 And Your Honor, so the plaintiff first of all fails to
25 pass the bare-bones test of the case they brought to the Court's

1 attention. But secondly, the plaintiff's conspiracy claim is
2 inherently implausible. And I'm going to spend just a minute on
3 that.

4 Let's think about it for a minute. The plaintiff is
5 saying that International Speedway conspired with NASCAR for
6 there to be rules and practices that will prevent competing
7 races. Well, the plaintiff says those are the rules and
8 practices of NASCAR. They're not ISC's rules and practices.
9 NASCAR is fully capable of adopting those rules and practices on
10 their own. There is zero need -- they're NASCAR's rules.
11 They're not International Speedway's rules. There is zero need
12 for NASCAR to conspire to adopt those rules.

13 And the Sixth Circuit has addressed this very point on
14 an antitrust conspiracy claim, very similar to this case. This
15 involved Chrysler's marketing practices, policies, practices,
16 just like they're saying with respect to NASCAR. This is what
17 the Sixth Circuit said: "There can be no conspiracy where the
18 actor imposing the alleged restraint" -- NASCAR -- "does not need
19 the acquiescence of the other party" -- ISC -- "or any quid pro
20 quo from him." NASCAR doesn't need any help from ISC to adopt
21 these rules and practices.

22 Their claim's implausible for another reason: The
23 plaintiff says that these rules and practices prevent competing
24 races from occurring and that they would like to run competing
25 races. And they say that --

1 THE COURT: That makes them a competitor, doesn't it,
2 they want to run competing races?

3 MR. DONSON: Well, I think Mr. Singer has addressed
4 that. They attempt --

5 THE COURT: He said they weren't a competitor.

6 MR. DONSON: I'm sorry?

7 THE COURT: He's saying they weren't a competitor.
8 You're saying they are.

9 MR. DONSON: They're a competitor of International
10 Speedway Corporation, and they want to -- what they're saying,
11 with respect to these rules and practices, is they want to run --

12 THE COURT: They want to run their own races. Is that
13 one of the allegations of your complaint, plaintiff's counsel?

14 MR. CHESLEY: Yes, Your Honor.

15 THE COURT: That you want to run your own race if you
16 can't --

17 MR. CHESLEY: Yes, points and the whole nine yards.

18 THE COURT: That's what I thought.

19 MR. DONSON: And that's exactly what they say. So let
20 me apply that to the point I was making.

21 THE COURT: So they want to be a competitor of NASCAR,
22 if they have to. They'd rather get the NEXTEL, but if they
23 don't, can't get it, they'd like to be a competitor and run their
24 own race. That's what I read it. And they say you've got the
25 industry monopolized so they can't do it.

1 MR. DONSON: Well, Your Honor, let me return to the
2 conspiracy point.

3 THE COURT: And if they pled that much in 500 cases,
4 then they'd have me striking their pleading for pleading
5 evidence.

6 MR. DONSON: Well, Your Honor, they may have put a lot
7 of words in their complaint, but I ask Your Honor to look at that
8 complaint to see what they said about acts of International
9 Speedway Corporation, my client.

10 THE COURT: They said that NASCAR and International
11 Speedway Corporation have interlocking ownership and probably
12 interlocking directors, although they didn't say that
13 specifically, and that NASCAR has a market monopolized and is
14 awarding these races based on these other racetracks that they
15 own a part of getting the majority of the profits. And all it
16 takes for a conspiracy would be for the coconspirator to agree to
17 that and somebody to go do an overt act.

18 MR. DONSON: Your Honor, they've pled no acts of
19 International Speedway Corporation --

20 THE COURT: I do a lot of conspiracy in criminal cases,
21 and if A says to B, "We ought to go down and rob this bank," and
22 you could go down there, B, at 9:00 in the morning -- "and the
23 guard goes out for a cup of coffee at 9:00 every morning." And B
24 goes down and robs the bank. They're both guilty. Doesn't
25 matter that B could have done it himself, if they actually got

1 into it and one guy went and did it. Matter of fact, he doesn't
2 even have to go down and rob the bank. He just has to go down
3 there with the intention to rob it, and if B -- if the guard
4 doesn't go for the coffee, he's still guilty.

5 MR. DONSON: Well, Your Honor --

6 THE COURT: And both of them are still guilty.

7 MR. DONSON: But I respectfully ask you to look through
8 the complaint --

9 THE COURT: So you're setting up a strong man and
10 knocking it down, as I understand the allegations of the
11 complaint.

12 MR. DONSON: Well, let me finish my one point on
13 implausibility.

14 THE COURT: Okay.

15 MR. DONSON: They cited the Twombly case. They're
16 saying as a track operator, they would benefit by having
17 competing races, races competing with the NEXTEL Cup.

18 International Speedway Corporation is a track operator,
19 too. It could run NEXTEL Cup races. It could run competing
20 races. So the claim is that International Speedway joined a
21 conspiracy to defeat its own economic interest, its interest of
22 increasing its revenue by running more races. Again, this is the
23 exact sort of failure, the exact sort of implausibility, that has
24 led to the dismissal of conspiracy claims in antitrust cases.

25 THE COURT: Okay. I admit that many of them are

1 dismissed on the complaint, probably because the Courts realize
2 there's not a big probability of success and there's a lot of
3 money to be involved in litigating these cases. So you do see
4 more being dismissed -- matter of fact, just a couple weeks ago,
5 I dismissed one myself on the complaint for that one --

6 MR. DONSON: Your Honor, I'm going to make one other
7 point --

8 THE COURT: -- but others are not dismissed on the
9 complaint, like this one here, the Spirit case. And how
10 plausible or implausible it is, don't we have to know more about
11 the market and the business and how it works?

12 MR. DONSON: No, not to determine that they fail to
13 allege a conspiracy. Doesn't matter what the --

14 THE COURT: They did allege it. I read it at noon
15 again. They did allege it. Anyway, I appreciate your input.
16 You make some good arguments.

17 MR. DONSON: Can I have 15 more seconds?

18 THE COURT: Okay.

19 MR. DONSON: They have one final claim against
20 International Speedway. It's an attempt-to-monopolize claim.
21 It's paragraph 48 of Count 2. The parties agree that for that
22 claim to go forward against International Speedway, International
23 Speedway has to have engaged in exclusionary acts. Your Honor,
24 there is no exclusionary acts.

25 The plaintiff alleges no barrier to NASCAR tomorrow

1 awarding a NEXTEL Cup race to plaintiff. They do not allege that
2 ISC has an exclusive contract. They do not allege that ISC has a
3 long-term contract. There is no barrier that ISC has imposed to
4 preventing plaintiff from getting a NEXTEL Cup race tomorrow.
5 And so I'm going to be quiet with that, but they've not alleged
6 the element of exclusionary conduct.

7 THE COURT: Okay. You-all have been very patient.

8 MR. CHESLEY: Your Honor, we're breaking it up also.

9 THE COURT: Yeah, I'm going to take the long arm
10 second.

11 MR. CHESLEY: Mr. Susman is going to handle the
12 standing, the antitrust issue, and I'm going to handle the long
13 arm issue.

14 MR. SUSMAN: Your Honor, let me begin with NASCAR's
15 argument.

16 THE COURT: Why don't we say what the complaint
17 alleges, as there seems to be -- I spent half an hour reading it
18 at noon, after spending several hours reading it on other
19 occasions, and there seems to be some dispute about what the
20 complaint alleges, at least in its inferences.

21 MR. SUSMAN: Okay. In the very first paragraph of the
22 amended complaint, we allege that defendant's antitrust
23 violations have hurt race fans by causing higher ticket prices
24 and creating fewer options; i.e., in antitrust jargon, by
25 reducing output.

1 Their actions have hurt drivers by reducing awards they
2 compete for, restricting the races they can compete in, and
3 discouraging the construction of new tracks. It has hurt
4 sponsors by giving them fewer options, hurt broadcasters by
5 limiting the number of races featuring the highest caliber
6 drivers, and hurt all independent racetracks. These allegations
7 which have harmed the competition, not to a single competitor,
8 are repeated in paragraphs 29 to 32 of the complaint.

9 Kentucky Speedway alleges that if it were allowed to
10 competitively bid for a NEXTEL race, such competition would, in
11 and of itself, regardless of who won, increase purse sizes,
12 ensure track safety, benefit sponsors and broadcasters, lower
13 ticket prices. Furthermore, we allege, if we won, we would be in
14 a position to develop a different premiere stock car event that
15 would compete with NASCAR's NEXTEL events.

16 There is not the slightest hint, Your Honor, in our
17 complaint that we wish to join the cartel, to exclude other
18 non-ISC tracks from competing for a NEXTEL race, or to measure
19 our damages by the profits being made by tracks currently hosting
20 NEXTEL races. Indeed, we seek an injunction that mandates
21 competitive bidding for NEXTEL races.

22 Mr. Singer is right when he says that the way for the
23 Court to analyze antitrust standing is to assume a violation of
24 the law. That's what Areeda and Hovenkamp do. They suggest
25 that, and that suggestion is attached to their brief. You assume

1 that there's a substantive violation, that the Government, for
2 example, which does not need to show antitrust injury, could
3 attack, and then the question is, well, can we attack it?

4 That means, for purposes of today's exercise, Court
5 should assume that it would violate Section 2 for NASCAR to
6 refuse to sanction a race at Kentucky Speedway. It would violate
7 Section 2 for NASCAR, as a monopolist, to adopt a rule that
8 prevents drivers from competing in NEXTEL races; and, finally,
9 that it would violate Section 1 for ISC to have agreed with
10 NASCAR on such refusal to sanction and on the adoption of such
11 rules.

12 What is the motive for them to get involved in the
13 adoption of rules? The rules are adopted to protect the NEXTEL
14 franchise, one that we want to break up, not get a part of. It's
15 a franchise that belongs almost exclusively to ISC tracks. They
16 want these exclusionary rules that restrict drivers because if
17 their drivers are not restricted, they will come to tracks like
18 ours and other non-ISC tracks and begin doing what amounts to a
19 competitive race to the NEXTEL races.

20 THE COURT: Okay. I think what's confusing the issue
21 is you do allege in there that you want them to give you a NEXTEL
22 race. And that is, of course, opening up the argument on the
23 lead cases -- I even found one where somebody wanted to join a
24 league, but because of the nature of the league, I guess you have
25 to have a limited number of teams. But that's confusing things.

1 You're alleging, on the one hand, that you want the race; and on
2 the other hand, you want to compete with the race. You're
3 alleging one in one place and another in another place.

4 MR. SUSMAN: Yes.

5 THE COURT: So if you could clarify that.

6 MR. SUSMAN: Well, the answer is, I mean, I don't
7 think -- I don't think there's any way the Court could award us a
8 race. And I'm sorry we pled for that. But all we are really
9 asking for is the competitive opportunity to compete and the
10 destruction -- we do want these rules destroyed so that whether
11 we get a race or not, we can provide something similar to premium
12 stock car NEXTEL races.

13 Now, we do not suggest that the issue of standing can
14 never be decided on the pleadings. We agree that it's possible
15 for a plaintiff to plead itself out of court alleging its sole
16 complaint was that it was hurt or that it wants to join a cartel,
17 or to measure its damages by claiming it would have charged
18 monopolist prices. In such cases, dismissal on the pleadings
19 would be appropriate. But nothing of the kind is alleged in this
20 amended complaint. And the Court, for present purposes, needs to
21 assume it's true each and every allegation in our amended
22 complaint.

23 In the first paragraph -- as I say, I've gone through
24 those allegations in the paragraph, and NASCAR's either ignoring
25 what's in there or trying to read into the complaint things that

1 are not in there. Way off their mark is their comparison of the
2 allegations in this case to the dismissed allegations in the
3 Sixth Circuit's Care Heating case. The complaint dismissed in
4 Care, which we have furnished to the Court as supplemental
5 authority in the last few days, the actual complaint, so the
6 Court can compare that complaint with the complaint here, has one
7 paragraph alleging harm, and it's paragraph 51, which clearly
8 alleges only harm to the disfavored dealer --

9 THE COURT: Let me stop you. I'm trying to put this in
10 simple language. Does your complaint, as I read it, contain an
11 allegation, at least by implication, that under some
12 circumstances, at least, you would like to run a race that
13 competes with the NEXTEL race?

14 MR. SUSMAN: Absolutely.

15 THE COURT: And that would make it horizontal rather
16 than vertical?

17 MR. SUSMAN: You asked for that, and the answer is, our
18 current relationship, as Mr. Singer said, the actual current
19 relationship, is a vertical relationship. But we are also, at
20 the same time, potential horizontal competitors because if we can
21 get a NEXTEL race by fair, competitive bidding and competition,
22 or if we can create our own similar race, look-alike race, then
23 we may ultimately lead to the creation of a new and competitive
24 sanctioning organization where there's a new series of races at
25 many tracks that are competitive to the NEXTEL Cup. And we

1 explain in the complaint why this is so.

2 The Care complaint was obviously prepared by a lawyer
3 who didn't know anything about the antitrust laws. It's filed in
4 State Court. It got removed. There's no allegation in that
5 complaint of increased price to consumers, limited choices, or
6 limited output. There's no allegation of plaintiff seeking to
7 enjoin Train from having any exclusive or authorized
8 distributors, or that Train was imposing restraints that
9 prevented the plaintiff from going into the manufacturer of HVAC
10 equipment.

11 Now, shifting -- their cases they rely on, the sports
12 franchise cases, the accreditation cases, the medical privilege
13 cases, each involve situations where the plaintiff seeks to join
14 an exclusive arrangement, while leaving the exclusivity otherwise
15 intact.

16 Your Honor, attached to their reply brief, NASCAR's
17 reply brief, is section 348e1 of Areeda and Hovenkamp's treatise
18 entitled, "Would Be or Actual Member of Combination or Substitute
19 Monopolist - Plaintiff Seeks Access to Monopoly." The professors
20 in that section discuss most of the cases on which NASCAR relies,
21 including the Eleventh Circuit Todorov decision where a hospital
22 contracted exclusively with a radiologist group to which the
23 plaintiff, in effect, sought admission and damages, based upon
24 what they were charging. The treatise, on page 400 of what they
25 furnish you, explains, however, quote, "But if membership in the

1 group or invalidation of the exclusive arrangement with the
2 hospital left plaintiff free to compete on prices, the
3 incremental profits he otherwise would have earned would
4 constitute antitrust injury," close quote.

5 The treatise then discusses a subsequent Eleventh
6 Circuit decision, *Ertag v. Naples Community Hospital*, not cited
7 in their brief, but it's in the Areeda treatise attached to their
8 brief. That case, the subsequent Eleventh Circuit case,
9 distinguishes *Todorov* and grants standing to neurologists that
10 sought only the lost profits they would have made had there been
11 no exclusive license. NASCAR doesn't tell the Court about *Ertag*,
12 and no wonder.

13 The professors conclude on 401 that, quote, "The
14 ultimate issue is whether the plaintiff (1) seeks to join the
15 exclusive arrangement while leaving the exclusivity requirement
16 otherwise intact; or (2) seeks to forbid exclusivity -- first on
17 its own behalf, and implicitly in behalf of others. In the
18 former case, the plaintiff is not a victim of antitrust injury,
19 for there is no antitrust right to join a cartel. In the latter
20 case, antitrust injury exists because the plaintiff is seeking to
21 destroy an anticompetitive arrangement."

22 By explicitly asking that NASCAR create additional
23 NEXTEL races and put up those for competitive bidding, it is
24 clear that Kentucky Speedway falls in the latter category,
25 seeking to destroy exclusivity.

1 By asking the Court to enjoin enforcement of rules
2 restricting drivers, rules that would benefit us if we had a
3 NEXTEL race, Kentucky is clearly seeking to destroy the cartel
4 and create competition among premium race sanctioning bodies.

5 There is not a single suggestion in the amended
6 complaint that Kentucky Speedway intends to measure its damages
7 by looking at the profits that any track currently makes with a
8 NEXTEL race.

9 NASCAR's opening brief furnishes the Court with
10 Section 349 of the Areeda and Hovenkamp treatise. It's entitled,
11 "Nascent Firms." I'll get back to that in a second. What comes
12 between Section 348e1 and Section 349 -- they give you both of
13 them -- is Section 348e2, which they don't give you. What's it
14 called? Quote, "Plaintiff" -- and I have it here for you now,
15 because it is -- and it's obvious why they don't give it to you.
16 It's this case. It's titled, "Plaintiff Member Challenges Cartel
17 Bylaws." That section, as you can see, discusses three sports
18 cases.

19 THE COURT: Okay. You might have handed me the wrong
20 thing.

21 MR. SUSMAN: On page 402, Your Honor.

22 THE COURT: Okay. Wait a minute. Okay. I got it.

23 MR. SUSMAN: You see page 402 now? There's a
24 discussion there of three sports cases that illustrate the point
25 that "A member of a combination may challenge a rule of a

1 combination (1) that limits competition unreasonably," even if
2 the member could escape the rule by leaving the combination.

3 One of the cases discussed contains allegations very
4 similar to those made by Kentucky Speedway. It is the Whitehorse
5 case. And that is the Volvo case cited in the briefs from the
6 Second Circuit, one they totally ignored in their briefing.

7 The defendant in the Volvo case was Men's International
8 Professional Tennis Council, an organization just like NASCAR
9 that's a sanctioning organization. It sanctions and schedules
10 Grand Prix tournaments for men's professional tennis. The
11 plaintiffs in the case were owners and producers, actual and
12 potential, of sanctioned and not sanctioned events who complained
13 that MIPTC adopted rules very similar to the ones adopted by
14 NASCAR to discourage players from participating in nonsanctioned
15 tournaments.

16 MIPTC made the following arguments which the trial
17 court accepted in dismissing the complaint. It's his argument.
18 "If plaintiff's theory is correct, and MIPTC is a vehicle through
19 which tournament owners and producers have organized a cartel in
20 the market for mens professional tennis, then plaintiffs lack
21 standing to challenge the cartel because, as owners and producers
22 of sanctioned tournaments, they, themselves, are members of the
23 cartel who stand to benefit from the cartel's unlawful activity."

24 Second Circuit reversed, refusing, quote, "to adopt a
25 rule precluding cartel members from raising antitrust challenges

1 against the cartel." Here's what the Court said: "To the
2 consent a cartel member incredibly asserts" -- us asserted --
3 "that it would be better off if it were free to compete, we say
4 that, such that a member's interest coincides with the public
5 interest" -- ours does, with the fans, with the sponsors, with
6 the drivers, with the broadcasters -- "we believe that an
7 individual cartel member satisfies the antitrust injury
8 requirement," quote, "because the individual cartel member's
9 interest may diverge from the interest of a cartel as a whole.

10 MIPTC's decision relates to site location and
11 scheduling might not work to plaintiff's advantage even though
12 they are owners and producers of sanctioned events. The
13 plaintiff's claim that MIPTC uses power to shield tournaments
14 favored by MIPTC from the rigors of competition" -- that's
15 exactly what we quote. "And in our view," says the Second
16 Circuit -- I'm still quoting -- "this allegation satisfies the
17 antitrust injury requirement; thus, because plaintiff's
18 individual interest may coincide with the public interest in
19 promoting competition, we believe that plaintiffs have satisfied
20 the first element of the standing analysis."

21 So that case, the Volvo case, is on point. They ignore
22 it in their briefs. They don't give the Court the section of
23 Areeda and Hovenkamp that discussed that and two very similar
24 sports cases.

25 They argue, Your Honor, that we lack standing in the

1 complaint about the adoption of rules that prevent the best
2 drivers from racing at Kentucky Speedway. And that boils down to
3 a few District Court cases that say a sports team can enter into
4 exclusive arrangements with its own employees and a grab bag of
5 other cases that say that the prevention of free writing is a
6 business justification that Courts will listen to in assessing
7 the reasonableness of a restraint. None of the cases they cite
8 say it's, per se, lawful for a monopolist to impose restrictions
9 on independent third parties like the stock car drivers that race
10 in these races who are not their employees.

11 Exclusive dealing agreements, particularly by
12 monopolists, are always subject to a rule of reasonable analysis,
13 even though they have the alleged goal of preventing free
14 writing. They all have that goal. NASCAR cannot cite a single
15 case it has that a monopolist's exclusive distributorships are,
16 per se, lawful because they are designed to prevent free writing.
17 The only standing point that NASCAR makes about the driver
18 restrictions is that Kentucky Speedway has not properly pled that
19 it is a potential rival because it's not pled that it is prepared
20 to organize a NEXTEL-like event on its own.

21 Again, going back to the Bible, the amended complaint,
22 paragraphs 20 to 25 alleges that our track was built and designed
23 to host premium stock car racing events. Paragraph 30 alleges
24 that, absence defendant's actions, quote, "Kentucky Speedway
25 would have competed by offering, in part, larger purses, larger

1 capacity ticket sales, better amenities, and safer tracks."

2 Paragraph 39 alleges, quote, "Kentucky Speedway would
3 have been able to attract top stock car drivers and their teams
4 to compete in NASCAR premiere format-type stock car races and
5 other events at Kentucky Speedway," close quote.

6 But they say you've not alleged having taken
7 affirmative action toward the entry in the premiere stock car
8 race market or having consummated contracts in the additional
9 construction or sponsorship.

10 Well, Your Honor, you were right when they said this is
11 pleading. We don't have to plead facts. This is notice pleading
12 under Rule 8. We know to plead the four factors that the Sixth
13 Circuit in Huron Valley Hospital said could be considered in
14 determining whether someone is prepared to and intends to enter a
15 market, but the Twombly case makes it clear that in a conspiracy,
16 you don't have to plead any of the plus factors that converts
17 parallel conduct among horizontal competitors into a conspiracy.

18 In the second place, no case has ever held that a
19 plaintiff must prove each of the four factors listed in Huron
20 Valley Hospital in order to have antitrust standing. Areeda and
21 Hovenkamp, in their discussion of nascent firms, which is
22 attached to their first brief, at Areeda, the relevant section on
23 nascent firms is attached, they cited many cases which, according
24 to plaintiffs, have neither entered into contracts or taken any
25 affirmative steps if, as Kentucky Speedway, they are first

1 experienced, which we are (2) well financed, which we are, and
2 (3) successfully having operated a business in a very closely
3 related market for six years. That's enough.

4 Here's what the Sixth Circuit said in Huron Valley --
5 they don't quote you this -- quote, "Although a person must have
6 a business or property interest to bring an antitrust action, it
7 is not required that he be engaged in an ongoing business.
8 Antitrust injury can be suffered by nascent business enterprise
9 as well. The antitrust laws protect the serious potential
10 competitor, as well as the established business. The test for
11 determining whether a potential competitor has a business
12 interest protected by antitrust laws is whether he has both the
13 intention" -- and the only thing -- you ask about the pleading,
14 whether we say the pleading is any different in an antitrust case
15 than the standard on a motion to dismiss. And we state, the
16 standard is the same, but that because antitrust cases often
17 involve issues of intent -- in this case, what was our intent --
18 the Courts have said, maybe they aren't as susceptible as other
19 types of cases to resolution on motions to dismiss, because items
20 about intent you get through discovery. Their intent, their
21 specific intent, we get through questioning them. Our intent,
22 they get through taking our depositions and looking at our
23 documents.

24 THE COURT: I think you've probably had about equal
25 time.

1 MR. SUSMAN: Your Honor, can I hit his points? I'm
2 sorry.

3 THE COURT: Quickly.

4 MR. SUSMAN: On the flows-from argument, he talks about
5 these six Sixth Circuit cases.

6 THE COURT: Yes.

7 MR. SUSMAN: The case that organizes them all and
8 describes them all is Cardizem. That's the case. Because it
9 distinguishes -- it distinguishes all the cases he relies upon.

10 THE COURT: What's the name of that one?

11 MR. SUSMAN: C-A-R-D-I-Z-E-M. It talks about Axis,
12 Hodges, Valley Products, and Watkins. And the citation is in our
13 brief, but I can give it to you right now. Oh, it's right here.

14 MR. NELSON: 332 F.3d 896.

15 MR. SUSMAN: That case, Your Honor -- let me just go to
16 the very end. The Sixth Circuit said, quote, "In none of these
17 cases was a complaint dismissed for failure to allege antitrust
18 injury based on the defendant's claim that it could have caused
19 the same injury without committing an antitrust violation."

20 And then it sums it up in footnote 19, key footnote
21 they ignored. Here's what it says. Quote, "In addition, the
22 defendant's position, if taken -- "the defendant's position, if
23 adopted, risks undermining a basic premise of antitrust law;
24 that, as the District Court observed, in many instances, an
25 otherwise legal action -- e.g., setting a price -- becomes

1 illegal if it is pursuant to an agreement with a competitor."

2 Under the defendant's view -- Mr. Donson's view -- such
3 action would never cause antitrust injury because a defendant
4 could have unilaterally and legally set the same price.

5 Absolutely. They could have terminated us unilaterally. If they
6 would have done so, we would have had a claim against them for
7 refusal to deal by a monopolist, but only then under Section 2,
8 unilaterally by a monopolist. But they didn't do it
9 unilaterally. We allege they do it in cahoots with ISC. That is
10 a violation of Section 1. Our injury flowed, as he says, from
11 that refusal to give us a franchise. He doesn't like that we
12 allege that he was in cahoots with that decision of refusal to
13 give us a franchise, or sanction a race at our place, but it's in
14 the complaint.

15 We have more than adequately -- we have pled our
16 conspiracy allegations, Your Honor, are clearly pled in --

17 THE COURT: I thought they were clearly pled.

18 MR. SUSMAN: I mean, they're there. We talk about who
19 was in it, we talk about it was a conspiracy to allocate market,
20 a conspiracy to fix sanctioning fees and purses, a conspiracy to
21 deny sanctions to nonaffiliated ISC tracks.

22 We have talked about motive. The motive is the common
23 ownership, the common directors and officers. We do plead common
24 officers and directors. And we have pled that they were both
25 doing something against their interest. NASCAR was refusing to

1 sanction a race to the highest bidder. That would be profit
2 maximizing for them. And these guys, ISC, were going in and
3 buying these dog tracks that were losers, that had no NEXTEL
4 race, and, lo and behold, shortly thereafter, they got the NEXTEL
5 race. It was not in their economic interest to buy a dog track
6 unless they had a commitment from their coconspirator that they
7 would get a NEXTEL race upon acquiring that track.

8 So, Your Honor, that, I think, is my -- I mean, I have
9 more to say, but --

10 MR. SINGER: Your Honor, I would be very brief in
11 rebuttal.

12 THE COURT: One minute.

13 MR. SINGER: They made a very important admission when
14 Mr. Susman says that you should strike from the complaint,
15 shouldn't have been in there, a request to award a race. That
16 should occur. And along with that -- but that is a NEXTEL Cup
17 race. And along with that, the first part of their case should
18 be dismissed for lack of standing, because that is squarely in
19 the line of cases, both in the Sixth Circuit and the sports
20 franchise cases, that say they are trying to be part of this
21 activity that they say is anticompetitive.

22 They talk about paragraph 1, the ticket revenues are
23 too high. They want to share in the ticket revenues for the
24 NEXTEL Cup race. The same with TV revenue. They can't have it
25 both ways. It's the second part of their claim, the part where

1 they say, We want to have a right to independently compete and
2 challenge the rules that prevent us from competing. Therefore,
3 we submit if the allegation is sufficient in paragraph 30, then
4 you should have limited discovery on whether they really are in a
5 position to have an independent race and are affected by these
6 rules that they identify, not open it up more broadly.

7 I note, Your Honor, we cited -- and I don't know what
8 Mr. Susman's looking at, but the parts of Areeda and Hovenkamp
9 that he cites are found -- not only cited, but are attached to
10 our reply brief. And with respect to the Care Heating case, if
11 you look at paragraphs 50, 51, and 52, you see allegations in
12 that case about effects on competition, notwithstanding it's
13 dismissed for lack of antitrust injury.

14 THE COURT: Okay. You made it in the minute.

15 MR. DONSON: Do I get 60 seconds, Your Honor?

16 THE COURT: Yeah, that's what you got.

17 MR. DONSON: Your Honor, I would commend to your
18 careful attention the Sixth Circuit cases that establish this
19 necessary predicate principle. Frankly, Your Honor, I believe
20 they command dismissal of the claim with respect to the NEXTEL
21 Cup. I frankly believe this case would be reversed on appeal if
22 it's not dismissed because of that, because those cases are
23 crystal clear. It is NASCAR's decision to deny the NEXTEL Cup
24 that's the necessary predicate and the immediate cause, not the
25 conspiracy. And all six of those cases line up precisely with

1 that analysis.

2 And the last comment I'll make -- you can tell me when
3 I'm at 60 -- is Mr. Susman talked about anticompetitive effects,
4 and I said that these cases do not require -- or that they assume
5 anticompetitive effects. If you look at the Hodges case, if you
6 look at the Valley case, if you look at the Axis case, they all
7 assumed a violation.

8 THE COURT: Time's up.

9 MR. DONSON: Thank you.

10 THE COURT: I think you said this same thing before.

11 Okay. Let's move on to the long arm. And in this
12 case, it might be more productive to reverse the procedure,
13 although it's the defendant's motion, and have the plaintiff tell
14 us what their theory -- what they think their best theory is of
15 personal jurisdiction, as there are several possible theories,
16 and why don't you proceed.

17 MR. CHESLEY: Your Honor, could I ask the Court's
18 permission to get a washroom break?

19 THE COURT: Okay. We can take about five minutes.

20 MR. CHESLEY: Thanks.

21 (Brief recess.)

22 THE COURT: Okay. Well, let's proceed. Rather than
23 guess what your theory is -- there's about four possible
24 theories -- what do you think is your best all-around?

25 MR. CHESLEY: Judge, instead of going to Calder v.

1 Jones, which is the effects in Kentucky, let me take a simple
2 approach to see if -- this may make sense. I'm fascinated --
3 incidentally, Calder v. Jones we didn't see in their first
4 papers, and was the same in Ferko, and then they had it in their
5 response.

6 I'm fascinated by the position taken in their
7 declaration, and in their pleadings, in which it says that ISC
8 does not own or operate a website, and even if it did, there's
9 nothing about the website's object to jurisdiction in Kentucky.
10 And they also say -- first, ISC does not own or operate the
11 website at issue. Your Honor, I would like to give to the Court
12 the face sheet of their web sheet --

13 THE COURT: What I'd really like to do at this point,
14 rather than start getting into the facts, which I know you're
15 prepared, but what are you proceeding under? You got a possible
16 theory just under the Kentucky long arm, basically.

17 MR. CHESLEY: Correct.

18 THE COURT: You also got a theory about a conspiracy.

19 MR. CHESLEY: All right.

20 THE COURT: And you got another theory under the
21 antitrust statute.

22 MR. CHESLEY: Correct.

23 THE COURT: Section 22, in only some of those do we
24 have to get into all these facts about the website and all that.

25 MR. CHESLEY: Let me make it simple.

1 THE COURT: One argument you make is there's proper
2 venue when a substantial part of the events or omissions giving
3 rise to the cause of action occurred in the district. And so
4 that's the general venue statute. And what's your argument about
5 that? I think you had an argument in there, but I want to be
6 sure I understand it, without getting into the website and all
7 that.

8 MR. CHESLEY: All right. The venue, Your Honor, first
9 of all, under conspiracy --

10 THE COURT: One problem with the website, it might be
11 run by a subsidiary, and then you got to get into whether the
12 subsidiary --

13 MR. CHESLEY: Your Honor, I would only ask the Court to
14 look at one paragraph. That's the only thing I am asking the
15 Court to do. And then to defray -- okay. Site content is the
16 only thing I'd ask the Court to look at, because it goes to the
17 issue in their declaration, and that's why I feel that I must.

18 THE COURT: What statute are you proceeding under?
19 There are two possible statutes to get personal jurisdiction.
20 What statute are you proceeding under?

21 MR. CHESLEY: 15 22, Your Honor. We can state to the
22 Court categorically, as witnessed this morning, Mr. Mark Cassis,
23 executive vice president and general manager, went to ISC's
24 website and purchased a ticket at the Daytona Speedway. And it
25 is shown that it comes from ISC Motor Sports, and then the ticket

1 is transferred by Daytona, one of ISC's tracks, NASCAR race,
2 NEXTEL.

3 Candidly, Your Honor, if I take two recent cases out of
4 Kentucky. First of all, I'd like to look at Judge Forester's
5 case in Lexmark. So long -- even if there's an intermediary --
6 in other words, the Courts have determined that the maintenance
7 of a moderately interactive website is sufficient for the
8 exercise of personal jurisdiction.

9 We have one that has marketing. You can even buy a
10 job, get a job. It's not just an information. And to suggest in
11 their declaration they say they don't buy anything, you can buy
12 anything and everything on their website. So you have an
13 interactive. It follows Judge Forester's. It follows the recent
14 case of the Sixth Circuit case of Scotts v. Aventis, which is in
15 our brief, in which it makes it very clear at page 5 of that
16 opinion that --

17 MR. NELSON: It's the Neogen case.

18 MR. CHESLEY: Thus, under the effects test of Calder,
19 the focal point of the effects, the defendant was potentially
20 aware of the terms to Scotts based on the terms of the master
21 contract. Your Honor, I would like to pass up to the Court an
22 unpublished opinion which is right on point by Judge Hood of this
23 district, which is the Laserland, which is a little different
24 than Lexmark, in which he held the exact same set of facts, and
25 he did a full analysis based on the exact same discussion of

1 personal jurisdiction and went through every single one of the
2 things that I could go through and spend 15 or 20 minutes for,
3 which I don't need to.

4 So if I take the interactive website, plus 15 22 that
5 says you have a right to file anywhere nationally, and then I
6 also take a look at the long arm statute of Kentucky, which is
7 the best on due process, that you can literally tag anyone at any
8 place, plus you get the advantage of 15 22, if you wrap those all
9 together, plus Aventis, the two cases out of the Eastern
10 District, we have an interactive website, at least at this
11 juncture of the case.

12 They sold something as recently as today in Kentucky.
13 And the conclusion they make, which is what you have to prove, is
14 that it's only for Kentucky. That's ridiculous. And they also
15 have a radio station, Your Honor, in which they have nine
16 different radio stations in Kentucky that they operate with.

17 I think I wanted to make it simple and quick, but I
18 could --

19 THE COURT: I think what they're going to say is they
20 got a subsidiary running the radio station.

21 MR. CHESLEY: They may have a subsidiary running the
22 radio station, but they're all over it.

23 THE COURT: That would require a lot of factual. I was
24 looking for a simpler approach.

25 MR. NELSON: There's also a way, on Calder v. Jones,

1 the effects test is, if you read Scotts v. Aventis, which is a
2 Sixth Circuit case recently, it says under the effects -- this is
3 page 5, under the effects test of Calder, the focal point of the
4 damage was Ohio, and the defendants were unquestionably aware of
5 the potential damage to Scotts. The same thing is true here.
6 The focal point of the damage is Kentucky, and the defendant was
7 unquestionably aware of what was going to happen.

8 THE COURT: Let me just ask you, 1391(b), venue. It
9 says proper venue is a "District in which a substantial part of
10 the events or omissions giving rise to the cause of action
11 occurred." And then it says the venue closer -- this is a more
12 theoretical approach.

13 MR. CHESLEY: I understand.

14 THE COURT: Venue is getting closer to personal
15 jurisdiction because 1391(c) says any corporation "shall be
16 deemed to reside in any judicial district in which it is subject
17 to personal jurisdiction." So they get tied together.

18 Then we go over to the antitrust statute, which seems
19 to say anyplace you got venue, if you got proper venue, you have
20 nationwide service of process. So if the venue is proper, the
21 nationwide service of process is proper.

22 MR. CHESLEY: You certainly said it better than I.

23 THE COURT: That was in your brief. Do you want to
24 elaborate on that at all, or have I understood it correctly?

25 MR. CHESLEY: You've understood it, but I want to add

1 one other thing.

2 THE COURT: Okay.

3 MR. CHESLEY: In their papers, they claim that we
4 didn't cite 1391(c). We cited 1391(c) as a subpart.

5 Additionally, I would add, Your Honor, going back to
6 the Court's comments at our last hearing, when Mr. Snyder brought
7 this issue up, I believe the Court's point was that under the
8 long arm statute of Kentucky, if you have a conspiracy -- and we
9 clearly, undisputedly have jurisdiction over NASCAR, and for
10 purposes of our complaint, all things must be taken in 12(b)(2)
11 and (3) as alleged, we have set forth the conspiracy. And, Your
12 Honor, I think that's enough at this juncture, and I don't
13 think -- I'm happy to respond to, since I went first, anything
14 they have to say, but there's six theories and we don't need all
15 six. Any one of them's good enough.

16 THE COURT: That's why I wanted to see what you thought
17 was the best. Okay. The first one's pretty simple. If you have
18 proper venue, if a corporation's deemed to reside or is subject
19 to personal jurisdiction, then you come to personal jurisdiction.
20 Person is subject to personal jurisdiction in Kentucky if they
21 cause tortuous injury by an act or omission in this common law.
22 And the allegation in the complaint is -- now they're talking
23 about taking it out -- that they wanted to have a race in this
24 Commonwealth and they omitted to give it to them. Sort of like
25 you're supposed to come in and inspect my elevator in this

1 Commonwealth, you don't come, and that gives rise to the cause of
2 action.

3 MR. CHESLEY: And also, I don't think we have to
4 withdraw, Your Honor. That's a but-for type argument.

5 THE COURT: But in any event, that's one -- that's
6 maybe the simplest theory, that defendants are deemed to reside
7 wherever there would be personal jurisdiction; and the allegation
8 is that they caused personal injury by an act or omission in this
9 Commonwealth, the omission being or the act being to discriminate
10 or cause antitrust injury to the plaintiff by the result of this
11 conspiracy.

12 Okay. Then there's a separate conspiracy theory where
13 the best explanation I have found for it is in a case called
14 Jung, 300 F.Supp.2d 119. I don't know if you-all are familiar
15 with that or not. District of Columbia, I think. Yeah, District
16 of Columbia. And I'll just read what he says. "Plaintiffs
17 assert that the Court has jurisdiction over all the moving
18 defendants pursuant to the conspiracy theory of long arm
19 jurisdiction. Under this doctrine, acts undertaken within the
20 forum by one coconspirator, in furtherance of an alleged
21 conspiracy, may subject a nonresident coconspirator to personal
22 jurisdiction under the long arm statute." It cites several
23 cases.

24 Plaintiffs claim that personal jurisdiction exists over
25 each moving defendant pursuant to the conspiracy theory of

1 jurisdiction stemming from Section 13 423(a)(1). Conspiracy
2 jurisdiction under this subsection presumes that the persons who
3 enter the forum and engage in conspiratorial acts are deemed to
4 transact business there directly, and coconspirators who never
5 entered the forum are deemed to transact business there by an
6 agent. So long as any one coconspirator commits at least one
7 overt act in furtherance of the conspiracy in the forum
8 jurisdiction, there is personal jurisdiction over all members of
9 the conspiracy."

10 Okay. So that essentially -- it does say the
11 conspiracy has to be pleaded with particularity, as you've been
12 trying to point out. Okay. So that's the second theory.

13 The third theory, I guess, would be that since venue is
14 proper, Section 22 gives us nationwide service of process. So
15 let me hear whoever wants to argue it. Why my analysis of it is
16 wrong, or you can comment on the website, too.

17 MR. ACKER: First of all, let me say a couple of things
18 about that. ISC does not have a radio station, and we don't have
19 subs that run radio stations. There is a sub that's shown in the
20 affidavit that syndicates a broadcast that is transmitted on
21 radio stations across the country that are not owned or operated
22 by us. So that's one thing.

23 THE COURT: What are the broadcasts about, the drivers
24 and the races?

25 MR. ACKER: Races and stuff like that, yes, Your Honor.

1 The second thing, on the website, I think the analysis
2 on the website, there is a twofold analysis. First of all, you
3 have to look at it under general jurisdiction. Is the website
4 itself sufficient to -- sufficient to do business in the state,
5 to be interactive in doing business in the state? I think the
6 cases are clear. And there's a number of cases that we've cited
7 in our brief where, for general jurisdiction, having the website,
8 even if it permits the -- even if the public is permitted to buy
9 tickets or to go on line, that is not sufficient. I don't think
10 there's any cases that hold that operating a website is
11 sufficient for general jurisdiction.

12 That leaves it for specific jurisdiction. Is the
13 operation of a website -- and we would say ours is just like
14 almost every other website. We don't search out people in
15 Kentucky. They sign on the web and come to us. It's similar to,
16 I believe, what this Court has held in the Mayo Clinic case; that
17 that was -- the operation of the website itself would be by
18 people in Kentucky going to us; and, yes, they could buy tickets.
19 And that's operated by -- they have two problems with the
20 website. First problem that they have is the website is operated
21 by a subsidiary, and as a general rule, it's ISC.com. And as a
22 general rule, the actions of the subsidiary don't bind -- there's
23 no piercing-the-corporate-veil argument here.

24 THE COURT: That's what we held in the Mayo Clinic,
25 although that was an independent foundation. That was the

1 clinic.

2 MR. ACKER: Right. There's no basis for holding us
3 liable on behalf of what a sub does. And secondly, even if it
4 were our acts, the acts of the sub would be insufficient.
5 Operating a website like that would have been insufficient.

6 THE COURT: I didn't want to get into all that, but I
7 figured that was your comment on them.

8 MR. ACKER: Right.

9 THE COURT: These others seem more simple. So what
10 have you got to say about, say, the conspiracy theory?

11 MR. ACKER: Could I add one other point on the website,
12 Your Honor?

13 THE COURT: Sure.

14 MR. ACKER: That is, secondly, if they're trying to get
15 on the website for specific jurisdiction, then the cause of
16 action has to arise out of the website.

17 THE COURT: I understand.

18 MR. ACKER: And their cause of action for not getting a
19 race doesn't arise out of the website.

20 THE COURT: Unless it's part of the conspiracy. Okay.
21 At least that would be complicated. We'd have to have discovery
22 on it and we'd have to waste a lot of time. But what have you
23 got to say about (1) the conspiracy theory and (2) the Section 22
24 theory?

25 MR. ACKER: Yes, Your Honor. It's interesting, on the

1 conspiracy theory, in their papers, they raised it in a footnote.

2 THE COURT: I don't care if they send it in a paper
3 airplane if it's valid. Maybe I know more about conspiracies
4 than they do. I may not know more about antitrust law than you
5 guys, but I may know more about conspiracies because I've been
6 doing them for 27 years. But anyway, whether it's in the
7 footnote or wherever it might be, what have you got to say about
8 it?

9 MR. ACKER: Your Honor, in Chrysler v. Fedders, (6th
10 Cir. 1981), the Sixth Circuit said that it had never addressed
11 the conspiracy theory prior to that time. And it commented in
12 that case that using the conspiracy theory in this context was an
13 impermissible means of trying to -- or had been considered to be
14 an impermissible means of trying to enlarge the transacting
15 business test of Section 12 of the Clayton Act.

16 THE COURT: Okay. What case was that?

17 MR. ACKER: That was Chrysler v. Fedders, 643 F.2d
18 1229.

19 THE COURT: You say that was 1981?

20 MR. ACKER: Yes, sir.

21 THE COURT: That's a long time ago.

22 MR. ACKER: Well, since that time, Your Honor, we have
23 been unable to find any case in the Sixth Circuit where the Sixth
24 Circuit has exercised jurisdiction, personal jurisdiction, based
25 upon the conspiracy theory. There are some circuits that have

1 discredited that, that had previously accepted the conspiracy
2 theory and no longer do, like the Ninth Circuit.

3 But if you look at all of the cases since then, what
4 happened in Chrysler v. Fedders, what happened in the
5 Ecclesiastical Order of the Ism, which is another Sixth Circuit
6 case, what's happened in all of those cases, is that they've
7 looked at the allegations, similar to these allegations, and the
8 Courts have said it is unfair, it violates -- it would be
9 violative of the defendant's due process rights to hold them to
10 personal jurisdiction based upon these allegations of conspiracy.
11 And we think that that's what ought to happen here, is that if
12 you look at these allegations, they can't just say, well, you
13 know, they conspired to not give us a race, they conspired to do
14 this. No court that we have been able to find and no court
15 that -- and no case that they have cited has held jurisdiction in
16 the Sixth Circuit based upon --

17 THE COURT: Only in the Sixth Circuit? I was going to
18 say, this one I just read did.

19 MR. ACKER: In the Sixth Circuit based upon this
20 conspiracy theory. They have general allegations of conspiracy,
21 and that is not sufficient -- we don't believe that should be
22 sufficient, and we think that otherwise, no defendant could --
23 their due process rights would not be protected adequately.

24 In terms of Section 22 --

25 THE COURT: We have some people that allege they're in

1 jail because the U.S. Attorney's in conspiracy with Osama bin
2 Laden. That might be a little easier to decide than this one.

3 MR. ACKER: In connection with that also, Your Honor,
4 that conspiracy theory, I think it is very important for the
5 Court to look at the long arm statute for Kentucky.

6 THE COURT: I have looked at it.

7 MR. ACKER: And if you look at 454.210(2)(a)(4), it
8 talks about -- and we couldn't find any Kentucky cases where
9 personal jurisdiction existed as a result of this conspiracy
10 theory. And I think the reason is, if you look at the Kentucky
11 long arm statute, you look at the last phrase of that
12 paragraph 4, it says, "Provided that the tortious injury
13 occurring in this Commonwealth arises out of doing or soliciting
14 of business or a persistent course of conduct or derivation of
15 substantial revenue within the Commonwealth."

16 So they would not only have -- they would still, as a
17 part of the conspiracy, to get within the long arm statute even
18 under the conspiracy theory, they would have to show that we did
19 something in Kentucky.

20 THE COURT: Well, you circulate these broadcasts and
21 you have the website where you're apparently selling jackets and
22 things like that.

23 MR. ACKER: Your Honor, I think those --

24 THE COURT: I'd have to allow discovery on that and see
25 what we can turn up.

1 MR. ACKER: Your Honor, I think those are insufficient
2 for general jurisdiction.

3 THE COURT: Well --

4 MR. ACKER: I do not think that those would come within
5 that provision. Those are acts, again, by a subsidiary.

6 THE COURT: Um-hmm. That's the problem.

7 MR. ACKER: And as far as Section 22 -- or Section 12
8 of the Clayton Act, circuits are split. The Circuit has not
9 decided whether or not the -- and they didn't really argue it
10 this way so maybe they're not taking the position that they can
11 get nationwide service of process only by having contacts with
12 the United States. If they're not arguing that, I won't belabor
13 the point.

14 THE COURT: Well, you say in your brief that a venue is
15 proper, that statute applies venue over somebody. So the venue
16 is an act based -- or 1391 says where a substantial part of the
17 act or omission occurred. And they allege acts or omission in
18 this Commonwealth, which gives us venue, as I understand it, and
19 then there would be nationwide service of process.

20 MR. ACKER: Your Honor, I think if you look at
21 Section 12 --

22 THE COURT: Even though it's not enough for general
23 specific jurisdiction.

24 MR. ACKER: Right. In Section 12, there is a venue
25 provision, and it says if you meet that venue provision in the

1 first clause of Section 12, then you can get the nationwide
2 service of process under the second clause of Section 12.

3 The first clause of Section 12 has three distinct parts
4 to create venue for this second nationwide service-of-process
5 provision to apply. It says that you have to be an inhabitant.
6 ISC is not an inhabitant. It's not incorporated here. It
7 doesn't have its principal place of business here.

8 It says you have to be found here. We are not found
9 here. And that's continuous local activity. We don't have that.
10 We don't have officers, directors. We don't have anyone here
11 that's established, uncontroverted by the affidavit that we
12 filed.

13 And third, that ISC doesn't transact business here.
14 ISC is a holding company. It transacts no business here. The
15 only thing that they go back to is the website by a subsidiary
16 where tickets are sold to out-of-state races.

17 And these syndicated radio programs are broadcast by
18 radio stations owned in the state, not by us.

19 THE COURT: But you do the broadcast?

20 MR. ACKER: But that is -- it's not directed
21 specifically at Kentucky. Those are --

22 THE COURT: Well, it's in -- I presume the broadcast is
23 to try to arouse fan interest so they come to your track.

24 MR. ACKER: That's also by a subsidiary, Your Honor.
25 That is a subsidiary to ISC.

1 THE COURT: See, we'd have issues of fact on that.
2 That's why I thought the others might be simpler.

3 Now, on the 22, the interesting thing is, that
4 probably -- that was enacted, when, 1900 or something like that,
5 that Section 22, some long time ago. Okay. And that probably
6 tracked the federal venue statute at that time. But since then,
7 in 1990, the federal venue statute was amended so that you have
8 venue wherever any substantial part of the cause of action
9 occurred or omission occurred. An independent omission can
10 occur, I guess.

11 Do you believe that the venue should be read under the
12 modern 1391, rather than those three phrases in the beginning? I
13 know you don't, but that's a question. Do you know of any cases
14 that have discussed that?

15 MR. CHESLEY: Your Honor, I could -- oh, I'm sorry.

16 MR. ACKER: Your Honor, I don't think it makes a
17 difference. I don't think that there is -- I don't think that
18 there is venue under either of those statutes.

19 THE COURT: Well, a substantial part -- they say they
20 didn't get a race or that they're keeping them from having a
21 race, which is a substantial part of the acts or omission.

22 MR. ACKER: Worldwide Volkswagen and a number of cases
23 say that you have to establish jurisdiction and venue as to each
24 defendant. And they're talking about they didn't get a race from
25 NASCAR, who's the only one that can sanction a race. There is no

1 action by ISC in Kentucky that they can point to.

2 The Sixth Circuit -- and in terms of this other part of
3 their Calder v. Jones test -- and we would refer the Court to the
4 Reynolds case, which we think is much more on point than the
5 Calder v. Jones case -- the Sixth Circuit has repeatedly held
6 that the mere fact that an in-state plaintiff suffered monetary
7 injury is insufficient when the defendant didn't purposefully do
8 some act in the state.

9 So even if they claim this conspiracy, it's not
10 directed just at Kentucky; it's people all over the country, you
11 know, every other state didn't get a race either under their
12 theory.

13 So it seems to me that it is -- the fact that they are
14 here and the fact that they didn't get a race, if they're
15 claiming an injury to competition, competition everywhere, that
16 it is not purposeful action directed at Kentucky, and we think
17 that's -- we think very strongly that it would violate our due
18 process rights to hold us to personal jurisdiction.

19 MR. NELSON: Can I just pick that one up?

20 MR. CHESLEY: Just a second. May I respond, Your
21 Honor?

22 THE COURT: Yeah.

23 MR. CHESLEY: Let's go to 22 and go back to the 1900
24 versus 1990. I want to cite two cases out of the Sixth Circuit,
25 Medical Mutual of Ohio v. de Soto, 245 F.3d 561 (6th Cir. 2001).

1 The Sixth Circuit did hold that a --

2 THE COURT: Give to it me again.

3 MR. CHESLEY: I'm sorry, 245 F.3d 561, (6th Cir. 2001).

4 The Sixth Circuit did hold that an ERISA federal statute that
5 provided for nationwide service of process, immediately analogous
6 to antitrust, conferred personal jurisdiction and that the
7 question then became whether defendant has sufficient minimal --
8 minimal contacts with the United States, citing United Liberty
9 Life Insurance Company v. Ryan, another Sixth Circuit case in
10 1993, 985 F.2d 1320, a nationwide service of process statute
11 under this SEC, Security Exchange Act, in Haile, H-A-I-L-E, v.
12 Henderson National Bank, 657 F.2d 816. And I know that one is
13 suggesting that this is a subsidiary, and I'm suggesting, Your
14 Honor, that what's already in front of the Court, if you take 22,
15 you take Calder v. Jones, not cited in their original -- not even
16 recognized until we brought it up -- the leading case on the
17 issue of who-is-harmed effects in Kentucky, the allegations we
18 made in our complaint, which must be assumed to be true, the
19 purposeful availment to suggest that, gee, they didn't want any
20 business.

21 They even sell Visa cards, ISC Visa cards. It's this
22 very nice, innocent, gee, these folks in Kentucky are rushing to
23 us and we are offering it on our website, a Visa card, discount
24 points. In other words, if you buy tickets at different ISC
25 tracks, you get points and you get cheaper tickets. Now, Your

1 Honor, that is solicitation. And I think Aventis is right on
2 target, and I think Judge Hood's case and I think Judge
3 Forester's case. And I did check with those counsel. Neither of
4 those cases were appealed, Your Honor. And I find them to be
5 very informative on the issue.

6 THE COURT: I have a problem with the website, is they
7 say it's run by a subsidiary.

8 MR. CHESLEY: Your Honor, on the face, on the face,
9 when it says ISC-controlled site, that's their bold statement.
10 They made a declaration, which is an affidavit by Mr. Sanders,
11 that said they don't do business in Kentucky and they don't
12 advertise in Kentucky. Your Honor, to suggest that that could
13 even be accurate -- and all I ask the Court to do is that's an
14 adverse inference and we're entitled to that adverse inference
15 when, on their website, they say they are controlled, licensed by
16 ISC. The bold statement by counsel here today to defeat
17 jurisdiction -- pardon me, claiming --

18 THE COURT: Well, I'd probably have to allow discovery
19 on it.

20 MR. CHESLEY: Well, I don't want to do discovery on
21 this because I don't think you need discovery, but you could take
22 it under Aventis, you could take it under Judge Forester's case,
23 you could take it under Judge Hood's case. You could take it
24 under Calder v. Jones. And you could take the analogy of the SEC
25 under ERISA and the three cases I just gave the Court. I think

1 there's six criterium.

2 And the other thing, Your Honor, is long arm. I'm
3 going to go back to the Court's comment in the transcript in
4 which you look at the long arm statute of Kentucky in which it
5 has the broadest possibility. You couple that together with the
6 allegation of conspiracy -- they may not like it because it's in
7 a footnote -- and that's enough under the long arm statute of
8 Kentucky to protect the citizens of Kentucky from harm.

9 THE COURT: What's your theory about what ISC did in
10 furtherance of the conspiracy? Complaint's a little vague.

11 MR. CHESLEY: All I can tell you is with the exception
12 of grandfathered tracks, three out of the last four races got ISC
13 tracks, and they've committed two races to Seattle where they
14 have not even built a track and one to New York City where
15 they've not even built a track. They've already stated publicly
16 that they're going to get NEXTEL races.

17 Miami, Florida, is the best example. That was a track,
18 man almost went bankrupt. They bought it for peanuts, and three
19 months later, they had a NEXTEL race.

20 Your Honor, the point is that the allegations of our
21 complaint are severe enough and the conspiracy is severe enough
22 and the interlocutory directors; and I think we're entitled not
23 only to the allegations of our complaint, but the inferences that
24 are actually drawn. And I don't believe that they can, in any
25 way, substitute their bold-based statement that they don't sell

1 things when right on there they say, "Shop now. Officially
2 licensed merchandise," plus a Visa card. And it's ISC Motor
3 Sports, an entertainment company. And today, we bought something
4 in Kentucky.

5 Your Honor, I mean, there's six -- you know, we don't
6 need all six of them, but you can take any one of those. And I
7 think 15 22 certainly conveys national and the antitrust statute,
8 Clayton Act, which is identical. The fact that the Sixth Circuit
9 hasn't commented on it doesn't make it not so. And to suggest
10 that since it doesn't exclusively say it goes to Kentucky,
11 there's not one case cited by these defendants to suggest that a
12 website has to only look to the particular statement. And that's
13 the Amazon case. And I think, Your Honor, there is enough there
14 for jurisdiction, general jurisdiction and subject jurisdiction.

15 MR. ACKER: Your Honor --

16 MR. NELSON: Your Honor, two quick points, Your Honor.
17 First, Mr. Acker talked about the Reynolds case under Calder, and
18 he said that's distinguishable from this particular case and
19 that's why you shouldn't rely on the Scotts case. If you look at
20 Reynolds, you can see exactly why this case, there's jurisdiction
21 under Calder v. Jones. In Reynolds, the action took place in
22 Monaco. The defendant had no idea it was going to happen in
23 Ohio.

24 There was a press release that issued in Monaco. It
25 was about a track star who had a urine sample. The urine sample

1 was taken in Monaco. Here, our allegations, exactly like Scotts
2 and Aventis, that together, ISC and NASCAR wanted to deny
3 Kentucky Speedway a race, and because they wanted to deny it,
4 they knew -- it wasn't just Mr. Acker said that it was all over
5 the country. Well, no. Our allegation specifically states
6 otherwise. They wanted to deny us a race here in Kentucky.
7 That's the thrust of our injury is exactly that, which is exactly
8 like Calder.

9 Second, on the subsidiary point, very briefly, we cited
10 in our papers the Wedge case, the Dean case, that say that the
11 parent-subsidiary relationship is something -- it's an important
12 factor to look at in deciding.

13 THE COURT: That's what I said. We may have to allow
14 discovery on that.

15 MR. NELSON: You're right,, and so that's why we're
16 talking about Calder, too.

17 THE COURT: Okay. One minute.

18 MR. ACKER: Your Honor, well, several things. First of
19 all, a lot of what's been said here is completely outside the
20 record. They've not made -- that's something that's just been
21 sprung on us today. We do have some issue with that.

22 Secondly, as far as the conspiracy they're talking
23 about, you're talking about the effect. What they're claiming is
24 the effect, not any act by ISC in the State of Kentucky. The
25 cases --

1 THE COURT: At the risk of being tedious, I point out
2 that all coconspirators are charged with the acts of the other
3 coconspirators. That's the theory of a conspiracy.

4 MR. ACKER: In the Kentucky long arm statute, Your
5 Honor, in looking at the Kentucky long arm statute, it talks
6 about, in subparagraph 4, "Provided that the tortious injury
7 occurring in this Commonwealth arises out of the doing or
8 soliciting of business or a persistent course of conduct" here.

9 THE COURT: You'd be charged with the acts of NASCAR
10 under the conspiracy theory. They're considered to be your
11 agent.

12 MR. ACKER: What they have done --

13 THE COURT: At the risk of being tedious, they're
14 considered -- if the conspiracy theory applies, you would be
15 charged with the acts of NASCAR in Kentucky, and they don't deny
16 they're active in Kentucky. So you may be right, that it doesn't
17 apply; but if it does apply, those criteria would be met by your
18 agent. All coconspirators are agents of all the other
19 conspirators. So if one guy -- in a criminal case, even though
20 one guy might stay home after planning the bank robbery, if
21 another guy goes in and kills somebody, the first guy is
22 chargeable with murder just as much as the people who went there,
23 even though he didn't intend for there to be a murder.

24 So the idea is that if NASCAR did acts in Kentucky and
25 you're a coconspirator, those acts are charged to you, and that

1 would meet this systematic activity requirement, if the
2 conspiracy theory applies. And I have to think some more about
3 that. Okay. It's all been enlightening.

4 MR. CRAIG: Your Honor, could I take 30 seconds to just
5 answer a question? You asked whether there had been any cases
6 that decided whether the general jurisdiction statute could be
7 substituted into the first sentence of Section 12.

8 THE COURT: Venue statute.

9 MR. CRAIG: And the answer to that -- first of all,
10 there is. Judge Swinford decided Phillip Gall & Son, 340 F.Supp.
11 1255. But more recently, the Second Circuit, in the most recent
12 case on that, in a long discussion -- we've cited it. It's
13 Daniel v. The Emergency Board, 428 F.3d 408, and specifically
14 states, "We conclude from the language and context of 'in such
15 cases,' and the service of process provision of Section 12 that
16 the phrase plainly refers to those cases qualifying for venue in
17 the immediately preceding clause."

18 And they go on to rule that you need to satisfy just
19 that first sentence in Section 12, the venue statute, before you
20 can apply the nationwide service of process provision.

21 THE COURT: The problem is that the first clause in 22
22 is narrower than the present federal venue statute.

23 MR. CRAIG: But the Court in Daniel says -- that is
24 true. The Court recognizes that and says that if you're going to
25 take advantage of the second sentence in Section 12, then you

1 have to satisfy the first sentence in Section 12.

2 THE COURT: Okay. I'll take a look at all that. I'll
3 try to get something out.

4 MR. CHESLEY: Your Honor, could I give one citation,
5 concert of action, Beverly Hills, where that was a civil
6 conspiracy based upon defendants who were part and parcel, a
7 concert of action who never even saw Kentucky. And that's as
8 good as I can get you. That's right here in Kentucky.

9 THE COURT: That was another theory.

10 MR. NELSON: The ten-second response to that is that
11 the general statute is different from the statute.

12 MR. CRAIG: I waive my five seconds.

13 THE COURT: He couldn't have commented on the 1990
14 statute. He died in 1974.

15 MR. CHESLEY: And you took his place.

16 MR. SINGER: One final point, Your Honor. I think
17 Mr. Susman now recognizes that we did cite the relevant parts and
18 attached the relevant parts of Areeda.

19 THE COURT: Okay.

20 MR. CHESLEY: Judge, thank you for your time.

21 THE COURT: You bet. You'll be hearing from me. I'll
22 make it as quick as I can.

23 MR. CHESLEY: Thank you, Judge.

24 (Proceedings concluded at 3:35 p.m.)

25

C E R T I F I C A T E

I, JOAN LAMPKE AVERDICK, RMR-CRR, certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled case.

JOAN LAMPKE AVERDICK, RMR-CRR Date of Certification
Official Court Reporter

OFFICIAL COURT REPORTER

App. 149

**IN THE UNITED STATES DISTRICT COURT
DISTRICT OF DELAWARE**

KENTUCKY SPEEDWAY, LLC	:	CASE NO:
	:	
Plaintiff,	:	1:06-mc-00203-KAJ
v.	:	
	:	
NATIONAL ASSOCIATION	:	
FOR STOCK CAR AUTO	:	
RACING, INC., ET AL.,	:	
	:	
Defendants.	:	

DECLARATION OF KLAUS M. BELOHOUBEK, ESQ.

Klaus M. Belohoubek, Esq. makes the following declaration pursuant to 28 U.S.C. §1746:

1. I am the General Counsel and Senior Vice President of Dover Motorsports, Inc. ("Dover"), and have held that position since 1999. I make this declaration to put before the Court the facts surrounding Kentucky Speedway, Inc.'s ("Kentucky") past breaches of confidentiality agreements, and the risks and harms involved in allowing Kentucky to have access to any further confidential information from Dover.

2. In my role as General Counsel, I was personally involved in and have personal knowledge of efforts made by Kentucky to gain access to confidential information of Dover and to propose certain potential corporate transactions with Dover in 2004. As a public company, Dover gave full and due consideration to Kentucky's proposals and provided significant confidential information to Kentucky.

3. As is typical when such proposals are made by one entity to another, there was a confidentiality agreement agreed to in advance. Such agreements are used to prevent various improper and potentially harmful disclosures, including disclosure of confidential corporate information such as detailed financial and operating information and business plans, disclosure of information about potential transactions, disclosures which may violate or lead to a violation of securities laws, and disclosures concerning the fact that discussions or negotiations are taking place or even being contemplated. Disclosure of such information can be extremely harmful to Dover from an investor relations standpoint and can be extremely harmful to the company in its relations with employees and in the communities in which it has operations.

4. A copy of the August 26, 2004 Confidentiality Agreement between Dover and Kentucky is attached as Exhibit A. Among other things that agreement provides at ¶2:

2. You [Kentucky] and your Representatives [directors, officers, employees . . .] will not . . . disclose to any person the fact that . . . you are

considering the Transaction or any other transaction involving the Company [Dover] or that discussions or negotiations are taking or have taken place concerning the Transaction or involving the Company or any term, condition or other fact relating to the Transaction or such discussions or negotiations, including, without limitation, the status thereof.

Exhibit A at p. 2.

5. After the Confidentiality Agreement was signed, Dover discovered that Kentucky (through its Chairman, Jerry Carroll) breached the agreement by talking to the press about a potential transaction with Dover. These breaches resulted in several press articles, including the articles from a June edition of the NASCAR Scene and the June 21, 2005 edition of the Herald Leader attached as Exhibit B.

6. Among other things, Kentucky in breach of the Confidentiality Agreement revealed that:

Kentucky Speedway owner Jerry Carroll said June 18 that the track's ownership group was in negotiations to buy Dover Motorsports, but that the deal has fallen through.

Exhibit B, p1. He went on to tell at least one other reporter in some detail his version of the events involving Dover. See Exhibit B. p. 3. These disclosures violated Kentucky's agreement not to disclose any discussions about a potential transaction, and also its agreement not to disclose the status thereof. See Exhibit A, ¶2. Carroll's statements were also a blatant mischaracterization of the discussions which Dover had had with Kentucky -- discussions which had never progressed to a level of serious discourse due mainly to Kentucky's inability to raise capital.

7. Kentucky's improper disclosures caused (and may have been designed to cause) significant harm to Dover, including creating a misleading impression that Dover was or should be "in play" and harming Dover with investors, analysts, shareholders and employees.

8. On June 24, 2005, upon seeing the article in the NASCAR Scene, I sent the letter attached as Exhibit C to Carroll, as Chairman of Kentucky, notifying him that Kentucky had breached the Confidentiality Agreement and demanding that such breaches stop. After receiving this letter, Carroll called me to apologize for the breach.

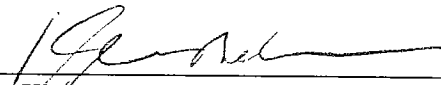
9. The making of such improper and inaccurate disclosures at the very highest levels of an organization underscores that Kentucky cannot and should not be trusted with confidential information.

I verify under penalty of perjury that the foregoing is true and correct; I understand that

this verification is made subject to the penalties of 28 U.S.C. §1746 relating to unsworn falsification to authorities.

DOVER MOTORSPORTS, INC.

Executed on: *December 12, 2006*

By: 
Klaus M. Belohoubek
General Counsel –
Senior Vice President

**IN THE UNITED STATES DISTRICT COURT
DISTRICT OF DELAWARE**

KENTUCKY SPEEDWAY, LLC	:	CASE NO:
	:	
Plaintiff,	:	1:06-mc-00203-KAJ
	:	
v.	:	
	:	
NATIONAL ASSOCIATION	:	
FOR STOCK CAR AUTO	:	
RACING, INC., ET AL.,	:	
	:	
Defendants.	:	

EXHIBIT A

Exhibit A to Belohoubek Declaration

Dover Motorsports

INCORPORATED

writer's direct dial: (302) 475-6756
telecopy: (302) 475-3555
email: kbelohoubek@dovermotorsports.com

August 26, 2004

Mark Simendinger
Kentucky Speedway, LLC
2216 Dixie Highway, Suite 200
Ft. Mitchell, KY 41017

CONFIDENTIALITY AGREEMENT

Dear Mr. Simendinger:

In connection with your possible interest in a potential transaction (the "Transaction") with Dover Motorsports, Inc. (the "Company"), you have requested that we or our representatives furnish you or your representatives with certain information relating to the Company or the Transaction. All such information (whether written or oral) furnished (whether before or after the date hereof) by us or our directors, officers, employees, affiliates, representatives (including, without limitation, financial advisors, attorneys and accountants) or agents (collectively, "our Representatives") to you or your directors, officers, employees, affiliates, representatives (including, without limitation, financial advisors, attorneys and accountants) or agents or your potential sources of financing for the Transaction (collectively, "your Representatives") and all analyses, compilations, forecasts, studies or other documents prepared by you or your Representatives in connection with your or their review of, or your interest in, the Transaction which contain or reflect any such information is hereinafter referred to as the "Information". The term Information will not, however, include information which (i) is or becomes publicly available other than as a result of a disclosure by you or your Representatives or (ii) is or becomes available to you on a nonconfidential basis from a source (other than us or our Representatives) which, to the best of your knowledge after due inquiry, is not prohibited from disclosing such information to you by a legal, contractual or fiduciary obligation to us.

Accordingly, you hereby agree that:

1. You and your Representatives (i) will keep the Information confidential and will not (except as required by applicable law, regulation or legal process, and only after compliance with paragraph 3 below), without our prior written consent, disclose any Information in any manner whatsoever, and (ii) will not use any Information other than in connection with the Transaction; provided, however, that you may reveal the Information to your Representatives (a) who need to know the Information for the purpose of evaluating the Transaction, (b) who are informed by you

phone 302.475.6757 fax 302.475.3555

3505 Silverside Road, Plaza Centre Building, Suite 203

Wilmington, Delaware 19810

dovermotorsportsinc.com

Mark Simendinger
August 26, 2004
Page 2

of the confidential nature of the Information and (c) who agree to act in accordance with the terms of this letter agreement. You will cause your Representatives to observe the terms of this letter agreement, and you will be responsible for any breach of this letter agreement by any of your Representatives.

2. You and your Representatives will not (except as required by applicable law, regulation or legal process, and only after compliance with paragraph 3 below), without our prior written consent, disclose to any person the fact that the Information exists or has been made available, that you are considering the Transaction or any other transaction involving the Company, or that discussions or negotiations are taking or have taken place concerning the Transaction or involving the Company or any term, condition or other fact relating to the Transaction or such discussions or negotiations, including, without limitation, the status thereof.

3. In the event that you or any of your Representatives are requested pursuant to, or required by, applicable law, regulation or legal process to disclose any of the Information, you will notify us promptly so that we may seek a protective order or other appropriate remedy or, in our sole discretion, waive compliance with the terms of this letter agreement. In the event that no such protective order or other remedy is obtained, or that the Company does not waive compliance with the terms of this letter agreement, you will furnish only that portion of the Information which you are advised by counsel is legally required and will exercise all reasonable efforts to obtain reliable assurance that confidential treatment will be accorded the Information.

4. If you determine not to proceed with the Transaction, you will promptly inform our Representative, Raymond James and Associates ("Raymond James"), of that decision and, in that case, and at any time upon the request of the Company or any of our Representatives, you will either (i) promptly destroy all copies of the written Information in your or your Representatives' possession and confirm such destruction to us in writing, or (ii) promptly deliver to the Company at your own expense all copies of the written Information in your or your Representatives' possession. Any oral Information will continue to be subject to the terms of this letter agreement.

5. You acknowledge that neither we, nor Raymond James or its affiliates, nor our other Representatives, nor any of our or their respective officers, directors, employees, agents or controlling persons within the meaning of Section 20 of the Securities Exchange Act of 1934, as amended, makes any express or implied representation or warranty as to the accuracy or completeness of the Information, and you agree that no such person will have any liability relating to the Information or for any errors therein or omissions therefrom. You further agree that you are not entitled to rely on the accuracy or completeness of the Information and that you will be entitled to rely solely on such representations and warranties as may be included in any definitive agreement with respect to the Transaction, subject to such limitations and restrictions as may be contained therein.

6. You are aware, and you will advise your Representatives who are informed of the matters that are the subject of this letter agreement, of the restrictions imposed by the United States securities laws on the purchase or sale of securities by any person who has received material, non-public information from the issuer of such securities and on the communication of

Mark Simendinger
August 26, 2004
Page 3

such information to any other person when it is reasonably foreseeable that such other person is likely to purchase or sell such securities in reliance upon such information.

7. You agree that, for a period of three years from the date of this letter agreement, neither you nor any of your affiliates will, without the prior written consent of the Company or its Board of Directors: (i) acquire, offer to acquire, or agree to acquire, directly or indirectly, by purchase or otherwise, any voting securities or direct or indirect rights to acquire any voting securities of the Company or any subsidiary thereof, or of any successor to or person in control of the Company, or any assets of the Company or any subsidiary or division thereof or of any such successor or controlling person; (ii) make, or in any way participate in, directly or indirectly, any "solicitation" of "proxies" (as such terms are used in the rules of the Securities Exchange Commission) to vote, or seek to advise or influence any person or entity with respect to the voting of, any voting securities of the Company; (iii) make any public announcement with respect to, or submit a proposal for, or offer of (with or without conditions) any extraordinary transaction involving the Company or its securities or assets; (iv) form, join or in any way participate in a "group" (as defined in Section 13 (d)(3) of the Securities Exchange Act of 1934, as amended) in connection with any of the foregoing; or (v) request the Company or any of our Representatives, directly or indirectly, to amend or waive any provision of this paragraph. You will promptly advise the Company of any inquiry or proposal made to you with respect to any of the foregoing.

8. You agree that, for a period of three years from the date of this letter agreement, you will not, directly or indirectly, solicit for employment or hire any employee of the Company with whom you have had contact or who became known to you in connection with your consideration of the Transaction; provided, however, that the foregoing provision will not prevent you from employing any such person who contacts you on his or her own initiative without any direct or indirect solicitation by or encouragement from you.

9. You agree that all (i) communications regarding the Transaction, (ii) requests for additional information, facility tours or management meetings, and (iii) discussions or questions regarding procedures with respect to the Transaction, will be first submitted or directed to Raymond James and not to the Company. You acknowledge and agree that (a) we and our Representatives are free to conduct the process leading up to a possible Transaction as we and our Representatives, in our sole discretion, determine (including, without limitation, by negotiating with any prospective buyer and entering into a preliminary or definitive agreement without prior notice to you or any other person), (b) we reserve the right, in our sole discretion, to change the procedures relating to our consideration of the Transaction at any time without prior notice to you or any other person, to reject any and all proposals made by you or any of your Representatives with regard to the Transaction, and to terminate discussions and negotiations with you at any time and for any reason, and (c) unless and until a written definitive agreement concerning the Transaction has been executed, neither we nor any of our Representatives will have any liability to you with respect to the Transaction, whether by virtue of this letter agreement, any other written or oral expression with respect to the Transaction or otherwise.

10. You acknowledge that remedies at law may be inadequate to protect us against any actual or threatened breach of this letter agreement by you or by your Representatives, and,

Mark Simendinger
 August 26, 2004
 Page 4

without prejudice to any other rights and remedies otherwise available to us, you agree to the granting of injunctive relief in our favor without proof of actual damages. In the event of litigation relating to this letter agreement, if a court of competent jurisdiction determines in a final, nonappealable order that this letter agreement has been breached by you or by your Representatives, then you will reimburse the Company for its costs and expenses (including, without limitation, legal fees and expenses) incurred in connection with all such litigation.

11. You agree that no failure or delay by us in exercising any right, power or privilege hereunder will operate as a waiver thereof, nor will any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any right, power or privilege hereunder.

12. This letter agreement will be governed by and construed in accordance with the laws of the State of Delaware applicable to contracts between residents of that State and executed in and to be performed in that State. The parties agree to the exclusive jurisdiction of federal and state courts in Delaware with respect to any disputes hereunder and, for such purposes, consent to jurisdiction and venue in any such courts.

13. This letter agreement contains the entire agreement between you and us concerning the confidentiality of the Information, and no modifications of this letter agreement or waiver of the terms and conditions hereof will be binding upon you or us, unless approved in writing by each of you and us.

Please confirm your agreement with the foregoing by signing and returning to the undersigned the duplicate copy of this letter enclosed herewith.

Very truly yours,

DOVER MOTORSPORTS, INC.,

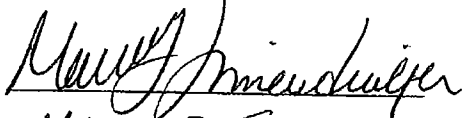


Klaus M. Belohoubek
 Senior Vice President – General Counsel

Accepted and Agreed as of the date first written above:

KENTUCKY SPEEDWAY, LLC

By:



Name:

MARK F SIMENDINGER

Title:

PRESIDENT

From the Desk of:
MARK F. SIMENDINGER

8/27/04

Klaus-

As requested. Thanks,

Mark

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**IN THE UNITED STATES DISTRICT COURT
DISTRICT OF DELAWARE**

KENTUCKY SPEEDWAY, LLC	:	CASE NO:
	:	
Plaintiff,	:	1:06-mc-00203-KAJ
	:	
v.	:	
	:	
NATIONAL ASSOCIATION	:	
FOR STOCK CAR AUTO	:	
RACING, INC., ET AL.,	:	
	:	
Defendants.	:	

EXHIBIT B

Exhibit B to Belohoubek Declaration

allowing entrance.

MARTINSVILLE SPEEDWAY will host Celebration 2005 on July 1. Gates open at 5 p.m. with carnival rides. The free event will include a concert by Domino and Trick Pony followed

Michigan.

ACTION PERFORMANCE COS. INC. has hired Michael Smith as vice president of mass retail sales. *NASCAR Scene*

LISA MARIE PRESLEY will perform a pre-race concert prior to the July 2 Pepsi 400 at Daytona.

Kentucky Speedway owner still exploring Cup options

BY BOB POKRANS
ASSOCIATE EDITOR

Kentucky Speedway owner Jerry Carroll said June 18 that the track's ownership group was in negotiations to buy Dover Motorsports, but that the deal has fallen through. Carroll said he also has spoken to Dr. Joe Mattioni, who owns Pocono Raceway, and the Bahre family, who owns New Hampshire, about buying their tracks, including talks with Bahre in the last year. Carroll had also talked with the Campbell family when Martinsville Speedway was not part of International Speedway Corp.

Nothing has come from those discussions as he continues his attempt to buy a Nextel Cup date for his facility located in the Cincinnati area.

Carroll said he has not had discussions with ISC nor Speedway Motorsports Inc., which own most of the tracks where the Nextel Cup Series races.

"We chartered with all of them and never made a lot of headway for whatever reason," Carroll said. "We really made what I thought was major conversations with Dover. We spent a lot of time with Dover and with financial people and for some reason the deal sort of slipped away and was put on hold."

"We were trying every way we could because we're so assured of our market here."

The track had more than 70,000 fans for the June 13 Meijer 300 Busch Series race. It has had five consecutive years of strong attendance for its Busch Series events.

"This thing would cost \$250 to \$300 million to duplicate today," said Carroll, whose group spent approximately \$152 million to build a track that opened in 2000. "It's built. It's ready. We could, within three months, get it to the seating [capacity] of Kansas City or Chicago."

NASCAR officials have consistently said they won't add another race weekend to the Midwest, where it feels it has a solid presence. NASCAR Chairman Brian France has said that the only track that would get a date without having to move one from an existing track would be for

New York City. Carroll suggested that NASCAR give his track the New York City date until that track is built.

"Let us have that date, and when you get ready to go to New York and you build the track, then take the date away from us if we're not performing," Carroll said. "Why waste the date? New York hasn't even started."

He also has toyed with the idea of having a non-sanctioned race with a megapurse on an off weekend.

"You either make it happen or you don't," Carroll said. "I get a sense that we haven't said enough. I think we have been too nice. We've been being that line trying not to upset anybody."

NS

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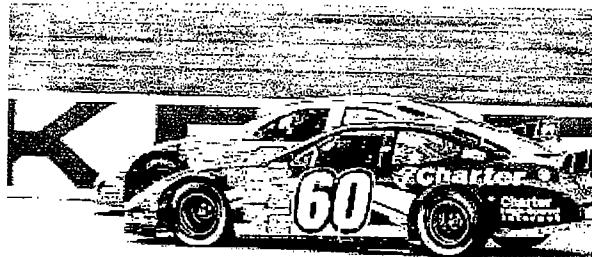
Big-time sympathy for Carroll, and state

SPEEDWAY'S BID TO BRING KENTUCKY INTO MAJOR LEAGUES HITS WALL

By Mark Story

HERALD-LEADER SPORTS COLUMNIST

RELATED CONTENT



Brian Tietz

Carl Edwards, 60, overtook Greg Biffel in the back stretch for the lead spot early in the 2005 Meijer 300 NASCAR Busch Series race at the Kentucky Speedway in Sparta, Ky. on June 18, 2005.

In some ways, being a sports fan in Kentucky just stinks.

Sure, in some senses, we're lucky.

In the Kentucky Derby, we're home to a genuinely unique sporting event of international scope.

Outside of Notre Dame football, there may be no college athletics program in any sport whose magnitude exceeds University of Kentucky basketball.

From the time of Denny Crum, the University of Louisville has consistently fielded a basketball team worthy of UK's and given our state a sizzling rivalry.

Heck, there are even signs that the U of L of Tom Jurich may give the commonwealth what UK has not provided since the days of Blanton Collier: A consistent winner at a high level of Division I-A football.

But what our state has consistently lacked is someone with the daring and the vision -- and the access to cash -- to get Kentucky a spot in the real big time of American sport:

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The pros.

(I know the NBA is in bad odor with many, but it's a five-alarm shame that a state with our basketball heritage is not involved in pro basketball at the highest level.)

All of which brings me to **Jerry Carroll** and Kentucky Speedway.

As a rule, I don't expend a lot of sympathy on multi-millionaires, but I find myself feeling sorry for Carroll.

It's been six years now since he and his well-heeled investor group turned a Gallatin County cow pasture into a \$150 million-plus motorsports palace with the ultimate goal of bringing a NASCAR Nextel Cup race to the commonwealth.

For once, our state had someone who was willing to dream on an epic scale and even put up private money to make it happen.

In between then and now, Carroll and Co. have promoted the heck out of their Speedway; in a spotty economy, they have attracted corporate sponsors for all their races; have sold out five straight NASCAR Busch Series (think Class Triple-A) events; even installed state-of-the-art SAFER barriers to aid driver safety.

Done, in other words, about everything right that can be done.

Yet, they still seem no nearer the goal of bringing the coveted Cup date to the commonwealth than on that rainy night when Kentucky Speedway opened back in 2000.

"We're sitting here competing our butts off," Carroll said Saturday night, during the early stages of what became a Carl Edwards victory in the Busch Series Meijer 300 Presented by Oreo.

"And we're totally ignored by the powers-that-be at NASCAR. The frustration mounts and mounts and mounts."

So now, Carroll says the time "for trying" to get a Cup race is done; "now is the time for doing," he says.

Yet, he acknowledges there "really aren't that many options" for doing.

One that Carroll mentioned Saturday night was the possibility of running an "independent" race, one outside of NASCAR's purview.

Meaning?

"You're not sanctioned," Carroll said. "You invite the drivers. You put up a purse and

get a race."

Problem with that, even if you put up the largest purse in the history of American motorsports, can you imagine Jeff Gordon or Dale Earnhardt Jr. (or for that matter, Ford, Chevrolet or Dodge) risking the wrath of NASCAR to run?

Me neither.

So, this being America, 2005, there's also the possibility of retaining an attorney and going to court.

It was lost on no one in motorsports that Bruton Smith's Texas Motor Speedway only got a second Cup date after a track shareholder filed an anti-trust suit against NASCAR.

(Both the sanctioning body and the International Speedway Corporation, a public company that owns 13 of the 22 racetracks that currently have Cup dates, are controlled by the France family.)

Carroll declined to discuss that subject Saturday.

"I can't go into that; I can't go into that," he said.

It is widely believed that NASCAR has two Cup dates more or less parked that will go to new tracks ISC hopes to build in the New York City and Seattle/Portland, Ore., markets.

"They're saving a date to go to New York; everyone knows that," Carroll said. "And they're saving a date to go to Oregon or Washington.

"Three years ago, we said to NASCAR, 'Hey, you're saving that date. Let us have that date, let us run some Nextel Cup. By the time you get your speedway built, if we're not hitting a grand-slam home run, take it back.'"

That went nowhere, Carroll said.

Two years ago, Bill France Jr. -- patriarch of the France family -- publicly spoke of the possibility of Kentucky Speedway perhaps getting a Cup date from another of the "independent" tracks that already have one.

Carroll said Kentucky Speedway interests subsequently held talks with the respective ownerships of four tracks: **Dover**, Del.; Pocono, Pa.; New Hampshire; and Martinsville, Va., (before the latter track was sold to ISC).

The discussions went the deepest with **Dover**, he said.

"We have visited the tracks and tried to see where we could fit in," Carroll said. "See if we can't, basically, make a deal. That's what I like to do. But nothing materialized."

At least one financial adviser who works in the motorsports sector says he fears no Cup date is likely to ever materialize at Kentucky Speedway.

"You never say never," says Chicago-based Tim Frost. "But it looks very, very difficult. And it's a shame. Because **Jerry Carroll** and his people have done a really good job in so many ways."

Which, as I said, is why I feel sorry for Carroll.

As well as for those of us who, in a pro sports context, would like to see Kentucky go big-time in *something*.

Reach Mark Story at 859-231-3230, 800-950-6397 (Ext. 3230) or at mstory@herald-leader.com.

IN THE UNITED STATES DISTRICT COURT
DISTRICT OF DELAWARE

KENTUCKY SPEEDWAY, LLC	:	CASE NO:
	:	
Plaintiff,	:	1:06-mc-00203-KAJ
	:	
v.	:	
	:	
NATIONAL ASSOCIATION	:	
FOR STOCK CAR AUTO	:	
RACING, INC., ET AL.,	:	
	:	
Defendants.	:	

EXHIBIT C

Exhibit C to Belohoubek Declaration

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Dover Motorsports

INCORPORATED

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email: kbelohoubek@dovermotorsports.com

*via facsimile (859) 647-4307
and Federal Express*

Jerry Carroll
Chairman
Kentucky Speedway, LLC
2216 Dixie Highway, Suite 200
Ft. Mitchell, KY 41017

Re: ***Breach of Confidentiality Agreement***

Dear Mr. Carroll:

I would like to remind you that you and Kentucky Speedway are bound by the terms of a confidentiality agreement dated August 26, 2004.

As is customary with such agreements, the terms of your confidentiality agreement extend to even mentioning the fact that discussions with us took place.

For you to refer to our preliminary discussions as "major" and refer to a "deal" that slipped away is a gross mischaracterization. For you to have such a dialogue with members of the press violates both the spirit and the letter of our agreement. Your comments were extremely damaging to Dover Motorsports and we are now in the position of having to explain your comments to investors, analysts, shareholders and employees.

We entered into a confidentiality agreement for a reason and we expect that you and Kentucky Speedway will honor the terms of that agreement.

Thank you.

Very truly yours,



Klaus M. Belohoubek
Senior Vice President-General Counsel

KMB/lal
Carroll, J/001.doc

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Wilmington, Delaware 19810
dovermotorsportsinc.com

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 WS: Waiting send

PL: Polled local
 PR: Polled remote
 MS: Mailbox save

MP: Mailbox print
 CP: Completed
 FA: Fail

TU: Terminated by user
 TS: Terminated by system
 RP: Report
 G3: Group 3
 EC: Error Correct

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